IN THE UNITED STATES DISTRICT COURT MIDDLE DISTRICT OF ALABAMA NORTHERN DIVISION

CYNTHIA F. TONEY, a/k/a CYNTHIA F. PASSMORE,

Plaintiff,

CASE NO. 2:06-CV-949

 \mathbf{v}_{\bullet}

MEDICAL DATA SYSTEMS, INC. d/b/a MEDICAL REVENUE SERVICES, INC.

DEFENDANT'S RESPONSE TO PLAINTIFF'S MOTION FOR SUMMARY JUDGMENT

Defendant Medical Data Systems, Inc. ("MDS") respectfully submits Defendant's Response To Plaintiff's Motion For Summary Judgment. When the evidence is viewed in the light most favorable to MDS – the non-movant – it is apparent that Plaintiff is not entitled to summary judgment because numerous genuine issues of material fact and law exist in this case that cannot be resolved appropriately upon summary judgment.

T. INTRODUCTION

A genuine issue of material fact exists with respect to every argument raised by Plaintiff for the following reasons. In claiming that MDS's letter violated §§ 1692e(4), e(5), and e(10) of the Fair Debt Collection Practices Act ("FDCPA"), Plaintiff does not offer any evidence in her motion to show how the letter at issue in this case violated the FDCPA under the circumstances of this case. Moreover, Plaintiff does not cite a single case to support her argument that the language in MDS's letter violates the FDCPA as a matter of law. Instead, Plaintiff relies on various cases in which significantly more direct references were made as to the possibility of

litigation, garnishment, and seizure or stated that such actions were imminent. In contrast, MDS's letter stated only that MDS may seek information about various potential assets, if available, to determine what further collection efforts to take. The letter then went on to invite Plaintiff to contest the validity of her debt, which in and of itself negated any sense of imminency of any further action against Plaintiff.

The evidence presented by both parties plainly reveals that genuine issues of material fact exist as to whether MDS's letter even constitutes a threat under the FDCPA, let alone that it threatened garnishment, seizure of assets, or other possibilities that could not or would not be taken by MDS or was otherwise misleading or deceptive. The evidence also reveals material issues of fact as to what the purpose and intent of MDS's letter was and whether MDS did attempt to collect the information listed in its letter to Plaintiff. Even a cursory a review of case law finding implied threats or other falsities in violation of the FDCPA contained in communications from debt collectors reveals how dissimilar the language of MDS's letter is and why it does not, as a matter of law, violate either §§ 1692e(4), e(5), or e(10). Therefore, it is inappropriate to resolve the issue of whether MDS violated these sections of the FDCPA upon Plaintiff's motion for summary judgment, given the significant number of disputed, material issues of fact and law in this case.

II. STATEMENT OF UNDISPUTED MATERIAL FACTS

On April 20, 2006, MDS mailed a form collection notice seeking to collect a debt owed by Plaintiff. [See Face Sheet for Pl.'s Debt Account, attached as Exhibit 1]. As recited in Exhibit 1 to Plaintiff's Brief in Support of Plaintiff's Motion for Summary Judgment, this

collection notice contained the following provision: 1

"Medical Revenue Services is a collection agency Since you have failed to pay this obligation in full we must determine your ability to repay this debt. The information we may be seeking, if available, to determine what further collection effort to take is:

- 1.) Real estate ownership equity
- 4.) Your source of income
- 2.) Personal property assets
- 5.) Automotive ownership
- 3.) Savings, checking balances
- 6.) Verification of employment

MDS does not contest that it is a debt collector under the FDCPA and that it attempted to collect upon a consumer debt under that statute. However, MDS disputes all of Plaintiff's allegations as to the purpose and intent of MDS in sending its letter, the effect and meaning of that letter, and what efforts MDS made in accordance with its letter.

III. FACTS CREATING A MATERIAL ISSUE OF FACT

The following evidence creates a material issue of fact as to whether the letter MDS sent to Plaintiff was false, misleading, deceptive, or threatening under the FDCPA. First, each debt account handled by MDS involves different debt amounts, the use of different collection strategies, and yields different results. [See Exhibit 2, Deposition of Richard Larry Heath ("Heath Dep.") 11:9-13:11; Exhibit 3, Deposition of Michelle Peacock ("Peacock Dep.") 28:4-32:25; 36:3-41:23]. For example, in some instances, after speaking with a debtor, MDS determines that the appropriate "further collection action" to take on the account is to set up a payment plan or make other voluntary payment arrangements with the debtor. [See Exhibit 3, Peacock Dep. 28:4-32:25; 36:3-41:23]. In other instances, MDS is not able to make any contact with the debtor, or the debtor declares bankruptcy, forcing MDS's collectors to terminate their

¹ MDS does not contest that it sent a standard form letter to Plaintiff bearing the same language as that described in Plaintiff's motion, however, MDS does not admit that Plaintiff offers a true and correct copy of the actual letter sent by MDS to Plaintiff in Exhibit 1 to Plaintiff's Brief in Support of her Motion for Summary Judgment.

collection efforts and determine whether to refer the account to the corporate office for legal review. [See Exhibit 4, Deposition of Barbara Thomas ("Thomas Dep.") 48:8-13]. What MDS collectors do with respect to their individual attempts to collect on one debt account often is entirely inappropriate and/or ineffective with respect to another debt account, given that debtor's particular circumstances and financial situation. [See Exhibit 3, Peacock Dep. 28:4-32:25; 36:3-41:23 (explaining what she would do in response to various hypotheticals posed by Plaintiff's counsel)].

Second, Gary Ball, the COO and CFO of MDS, previously testified that it is MDS's policy and preferred method of debt collection to attempt to seek the information described in its collection letter primarily through telephone contact with the debtor on the account. [See Exhibit 5, Gary Ball's Trial Transcript in Carn ("Ball Tr. Trans."), 19:2-3; 35:19-36:3; 37:10-15]. Mr. Ball stated that MDS prefers this method of debt collection because MDS found that a conciliatory approach of working with the debtor directly tends to be a more effective method of pursuing a debt. [See Exhibit 5, Ball Tr. Trans., p. 37:10-15]. However, Mr. Ball also testified that this is not the only way that MDS attempts debt collection – only that it is the primary way. See Exhibit 5, Ball Tr. Trans. 24:25-25:7; see also Exhibit 3, Peacock Dep. 41:8-23 (stating she could refer accounts to the corporate department for legal review if voluntary collection efforts failed)]. The telephone contact is MDS's initial attempt to learn about the debtor's financial situation and how to continue to pursue that account, if at all. [See Exhibit 5, Ball Tr. Trans. 45:5-11 (explaining why MDS would call a debtor at the debtor's work number); accord Exhibit 3, Peacock Dep. 43:2-5 (stating that the collector conducted the asset investigation as part of setting up the initial payment process)].

Third, substantial deposition testimony from current and former MDS employees corroborates Mr. Ball's testimony as it reveals that MDS collectors did attempt to contact debtors, in accordance with company policy, in order to seek further information about their ability to repay their debts by questioning debtors about the assets mentioned in MDS's letter over the phone. [See Exhibit 2, Heath Dep. 10:3-13, 11:14-23 (stating he asked debtors if they owned real estate in order to set up a payment plan); 11:24-13:16 (stating he asked about vehicle ownership during calls); 14:11-14 (stating he was trained to search for checking and savings through questioning debtors during calls); Exhibit 3, Peacock Dep. 35:22-37:14 (stating she would ask about property ownership and mortgage payments in order to explore payment plans and other settlement opportunities for the debtor); 39:20-40:6 (stating she asked about home equity during calls to accomplish the same); 42:5-8 (stating she asked about vehicle ownership during calls); 43:2-5 (stating that the collector conducted the asset investigation as part of setting up the initial payment process); 44:21-23 (stating she asked if debtors owned their home during calls); 45:18-46:16 (stating she asked about mortgage payments to get idea of value of the debtor's home and ability to use it as collateral to pay the debt); Exhibit 4, Thomas Dep. 31:2-9 (stating she asked about mortgage payments when setting up a payment plan); 31:22-25 (stating she asked about car payment during calls); Exhibit 6, Deposition of Sherrol Waite ("Waite Dep.") 15:9-17 (stating that employment verification was a mandatory part of the collection process); Exhibit 7, Deposition of Tammy Shaffer ("Shaffer Dep.") 19:15-21 (stating that she would ask about sources of income available from family members when talking a debtor); Exhibit 8, Deposition of Shawn Smith ("Smith Dep.") 34:13-18 (stating he was trained to ask debtors about checking accounts during calls and did so); Exhibit 9, Deposition of Denise

Bobelak ("Bobelak Dep.") 43:8-15 (stating she asked about vehicle ownership and checking accounts during debtor calls).

Fourth, the face sheet maintained for Plaintiff's account by MDS demonstrates that MDS acted in accordance with its general debt collection practices in attempting to contact Plaintiff regarding her debt and set up a payment plan. [See Exhibit 1]. Cumulatively, this evidence creates a material issue of fact as to whether the questions MDS's debt collectors testified they will ask during debtor phone calls were asked of Plaintiff in this case.

Fifth, as to Plaintiff's assertion that MDS's letter implied that the assets listed in the letter would be seized or garnished in order to satisfy Plaintiff's debt, the language in MDS's letter stated only that "[t]he information we may be seeking, if available, to determine what further collection effort to take is:". [See Exhibit 1 to Pl.'s Brief (emphasis added)]. From the face of the letter, there is no threat to actually seize, garnish, or otherwise take any legal action against Plaintiff. MDS's letter does not even state that an asset investigation actually will occur. Significantly, as the non-movant, all reasonable inferences that can be drawn from this evidence must be drawn in MDS's favor. As will be discussed in more detail below, these inferences lead to the inevitable conclusion that genuine and material issues of fact exist as to whether MDS's letter implied anything, and if it did, whether MDS implied anything that it could not or would not do or was otherwise deceptive under the FDCPA.

IV. STANDARD OF REVIEW

The standard of review in this matter is governed by Rule 56 of the Federal Rules of Civil Procedure. Under Rule 56, a court must construe the record, including all evidence and factual allegations, in the light most favorable to the non-moving party. See Sullivan v. City of Satsuma, Civil Action 04-0473-WS-M, 2005 U.S. Dist. LEXIS 33017, at *3 (S.D. Ala. Sept. 9.

2005). Therefore, in determining Plaintiff's motion for summary judgment, this Court must view the evidence in the light most favorable to MDS and draw all reasonable inferences from that evidence in MDS's favor. See, e.g., United States v. Diebold, Inc., 369 U.S. 654, 655 (1962) ("On summary judgment the inferences to be drawn from the underlying facts contained in such materials must be viewed in the light most favorable to the party opposing the motion."); 11 James Wm. Moore et al., Moore's Federal Practice ¶ 56.15[3] (3d ed. 2007). Under this standard, MDS's evidence is taken as true and all justifiable inferences must be drawn in MDS's favor. See Sullivan, 2005 U.S. Dist. LEXIS 33017, at *3. Ultimately, summary judgment is only appropriate "if the pleadings, depositions, answers to interrogatories, and admissions on file, together with the affidavits, if any, show that there is no genuine issue as to any material fact and that the moving party is entitled to a judgment as a matter of law." Smith v. Boyd Bros. Transp., Inc., 406 F. Supp. 2d 1238, 1241 (M.D. Ala. 2005) (citing Fed. R. Civ. Pro. 56(c)).

V. **ARGUMENT**

- Plaintiff Improperly Attempts To Assert The Doctrine Of Non-Mutual A. Offensive Collateral Estoppel Against MDS Based Upon The District Court's Opinion In Carn.
 - 1. Plaintiff is not entitled to assert the doctrine of non-mutual offensive collateral estoppel against MDS because different issues of law and fact exist in this case.

In her summary judgment motion, Plaintiff argued that the use of non-mutual collateral estoppel against MDS was appropriate in this case and should bar MDS from independently defending this action on its own merits due to the Opinion in Carn. To successfully invoke the collateral estoppel doctrine, a party must demonstrate that: (1) the issue at stake in a pending action is identical to the one involved in the prior litigation; (2) the issue must have been actually litigated in the prior suit; (3) the determination of the issue in the prior litigation must have been

a critical and necessary part of the judgment in the action; and (4) the party against whom the earlier decision is asserted must have had a full and fair opportunity to litigate the issue in the earlier proceeding. Barger v. City of Cartersville, 348 F.3d 1289, 1293 (11th Cir. 2003) (citing In re McWhorter, 887 F.2d 1564 (11th Cir. 1989)). While parties are not precluded from attempting to assert non-mutual offensive collateral estoppel, under federal law, this is not a widely favored application of the collateral estoppel doctrine. See Parklane Hosiery Co. v. Shore, 439 U.S. 322, 329-31 (1979) (while ultimately holding courts should have broad discretion to determine whether non-mutual offensive collateral estoppel is appropriate in any given case, the Court noted a host of reasons why this doctrine, when used offensively by a party against a defendant when that party was not part of the prior suit against the defendant, should be permitted only sparingly and with great caution).

Plaintiff is not entitled to assert the doctrine of non-mutual offensive collateral estoppel in this case because the factual circumstances and legal issues at issue in this case are not identical to those that were at issue in Carn. First, in Carn, the District Court concluded that MDS violated only two sections of the FDCPA – §§ 1692e(5) and e(10). However, in this matter, Plaintiff seeks summary judgment based on the theory of non-mutual offensive collateral estoppel with respect to MDS's alleged violation of three sections of the FDCPA – §§1692e(4), e(5), and e(10). In Carn, the District Court did not discuss any alleged violations of e(4) or hold that MDS violated that section. Therefore, MDS certainly did not have the opportunity to fully and fairly litigate whether it violated § 1692e(4) of the FDCPA and therefore, these two matters are not identical because this matter seeks summary judgment on an additional legal theory.

Second, unlike in Carn, where MDS was never able to speak with the debtors and therefore, was unable to ask any questions regarding the debtors' financial situation to determine

what further collection efforts to take, in this case, MDS did make contact with Plaintiff and determined that the next collection effort would be to set up a payment plan, on which Plaintiff subsequently defaulted. [Compare Exhibit 1, entry for 4/27/06 and 8/24/06 and Debtor Face Sheets From Carn Plaintiffs, attached as Exhibit 10]. Accordingly, this Court must examine the particular facts of this case and cannot hold that just because MDS's letter violated the FDCPA under to the facts and circumstances presented in another case, that the letter violates the FDCPA in this case as well, especially in light of the significant legal and factual differences between these two cases. [Compare Exhibit 10 with Exhibit 1].

Further, the deposition testimony of MDS's various debt collectors was not available in Carn and therefore, could not be considered by the Bankruptcy Court or District Court.² At the very least, this additional deposition testimony creates an issue of fact as to whether MDS did seek information from Plaintiff regarding the various assets described in MDS's letter in accordance with the general practices and policies of MDS for collecting upon debts through telephone communication with the debtor. Plaintiff provides no evidence of what the collectors did or did not ask Plaintiff in this case and cannot prove as a matter of law that the various questions MDS's collectors testified they asked debtors during phone conversations about the assets listed in MDS's letter were not asked in this matter.

Plaintiff asserts that because Plaintiff's face sheet does not contain an express notation that these questions were asked by MDS's collectors, then they must not have been asked. However, this lack of notation proves nothing. Perhaps Plaintiff did not have any information to

² These depositions were not available because the Bankruptcy Court held trial in <u>Carn</u> on March 15, 2007 and these additional depositions did not occur until April 6, 2007. [See Exhibits 2-9, case captions as to the dates each occurred]. Therefore, upon appealing the Bankruptcy Court's decision in Carn to the District Court under Fed. Bankr. R. 9033, these depositions were not part of the trial record and could not be presented to or considered by the District Court in Carn.

provide. Perhaps Plaintiff refused to answer these questions. Further, it is reasonable to understand the collector's deposition responses regarding what information will be reflected in a face sheet to indicate that they will only note information learned from the debtor. [See Exhibit 9, Bobelak Dep. 31:24-32:11; see also Exhibit 2, Heath Dep. 18:1-21 (indicating in his responses that he would write what he learned from the debtors and not what he asked them). Further, as Plaintiff is aware, these face sheets are not complete transcripts of the full conversation with each debtor – they are only summaries. [See Exhibit 9, Bobelak Dep. 31:24-32:11.] Therefore, there is at least an issue of material fact as to whether Plaintiff's face sheet should and would reflect that these questions were asked of Plaintiff, especially if Plaintiff failed to provide any information in response to MDS's questions.

Plaintiff also claimed that because Denise Bobelak testified that she generally did not ask about the assets listed in MDS's letter and because she worked on Plaintiff's account, that amounts to proof that MDS could not have asked these questions of Plaintiff. [See Pl.'s Brief, p. 23]. However, it is important to recognize that Ms. Bobelak never actually spoke with Plaintiff all successful communications were between Plaintiff and other collectors. [See Exhibit 1, entries for 4/27/06, 7/17/06, and 8/1/06]. Therefore, this information is entitled to no additional weight in this matter beyond that to be accorded to any other collector's testimony.

> 2. In the alternative, even if collateral estoppel could apply to this case, this Court should exercise its discretion and not apply this doctrine because of MDS's appeal in Carn to the Eleventh Circuit.

Moreover, even if this Court did not agree that the doctrine of non-mutual offensive collateral estoppel cannot apply to this case because the facts and legal issues are not identical, this Court still may decline to apply this doctrine because the Opinion in Carn may not remain a final judgment after the resolution of MDS's appeal. When available, the decision of whether to apply the doctrine of non-mutual offensive collateral estoppel when available in any given case is a matter within the discretion of the trial court. Parklane Hosiery Co. v. Shore, 439 U.S. 322, 331 (1979); Bush v. Balfour Beatty Bahamas, 62 F.3d 1319, 1325 n.8 (11th Cir. 1995) (noting "that whether to allow issue preclusion is within the sound discretion of the trial court"); In re McWhorter, 887 F.2d 1564, 1566 (11th Cir. 1989) ("The actual decision whether to apply collateral estoppel undoubtedly involves equitable considerations.").

In determining whether to give a prior decision preclusive effect after that decision is appealed, it is important to remember that "[i]f a decision for issue preclusion purposes is subsequently appealed, it is possible that an appellate decision will vitiate the finality required for issue preclusive effect." 18 James Wm. Moore et al., Moore's Federal Practice § 132.03[5][b] (3d ed. 2007); accord P&G v. Amway Corp., 242 F.3d 539, 546 (5th Cir. 2001) (reversal and remand resulted in no collateral estoppel effect of a prior judgment on appeal); Salton, Inc. v. Philips Domestic Appliances & Pers. Care B.V., 391 F.3d 871, 881 (7th Cir. 2004) ("once a judgment is reversed it ceases to have collateral estoppel effect."). In contrast, only "[i]f appellate review is available, [will] a failure to pursue an appeal clearly render[] the district court's decision final for purposes of issue preclusion." 18 James Wm. Moore et al., Moore's Federal Practice § 132.03[5][b] (3d ed. 2007).

MDS appealed the District Court's decision in Carn on December 14, 2007 pursuant to 28 U.S.C. § 1291. [See Exhibit 11, MDS's Notices of Appeal in Carn]. The Eleventh Circuit docketed MDS's appeal on December 21, 2007. [See Notices of Docketing, attached as Exhibit 12]. ³ In addition to the new deposition testimony available in this matter and which was not

³ The Eleventh Circuit initially issued a briefing schedule in MDS's appeal on December 21, 2007, however, the Eleventh Circuit rescinded that schedule due to MDS filing a motion to reconsider an amended judgment handed down by the District Court in Carn on December 18, (continued...)

available for the District Court to consider in Carn, MDS timely appealed the District Court's Opinion to the Eleventh Circuit. While Plaintiff estimates MDS's chances of success on appeal to be around 11.1%, 4 MDS views its chances as significantly higher. MDS believes its appeal is meritorious and warranted, especially given the fact that no case law clearly affirms or rebuts either parties' arguments regarding whether MDS's letter, which contains no threat or statement that MDS will take any action whatsoever against Plaintiff at any point, violates the FDCPA. Assuming the Eleventh Circuit agrees, the Opinion will be reversed and have no effect on this or any other case.

Furthermore, despite Plaintiff's claim that the Eleventh Circuit's review of the Opinion will be for clear error only, under Fed. R. Civ. P. 52(a), only the District Court's conclusions of fact in Carn will be reviewed for clear error by the Court of Appeals – the District Court's conclusions of *law* will be reviewed *de novo* by the Court of Appeals. See Pullman-Standard v. Swint, 456 U.S. 273, 287-88 (1982) (holding that Rule 52(a) does not apply to conclusions of law and the court of appeals was correct in stating that if a district court's findings rest upon an erroneous view of the law, they may be set aside on that basis); accord Salve Regina College v.

(continued)

^{2007.} MDS filed an amended notice of appeal from the amended judgment and the parties have completed briefing in response to MDS's motion to reconsider in the District Court. Upon a decision by the District Court with respect to MDS's motion to reconsider, the Eleventh Circuit will re-issue a briefing schedule for the parties in MDS's appeal.

⁴ In her brief, Plaintiff states this is the percentage of cases similar to this matter and <u>Carn</u> that are reversed by the Eleventh Circuit, however, Plaintiff provides no support for that assertion. Instead, the information contained on the website provided by Plaintiff to support this assertion actually addressed the total number of all appeals terminated on the merits in the Eleventh Circuit. This document does not evaluate the percentage of bankruptcy cases overturned on appeal, the percentage of FDCPA cases overturned on appeal, or evaluate anything else as causing a reversal on appeal that indicates this percentage is anything other than a general number and does not reflect anything about the chances for a reversal in Carn. [See footnote 6 to Pl.'s Brief and http://www.uscourts.gov/caseload2007/tables/B05Mar07.pdf].

Russell, 499 U.S. 225, 231 (1991) ("...the courts of appeal are vested with plenary appellate authority over final decisions of district courts. The obligation of responsible appellate jurisdiction implies the requisite authority to review independently a lower court's determinations.") (citations omitted).

Accordingly, the Court of Appeals will not be required to give any deference to the District Court's conclusions of law in evaluating MDS's appeal. See Salve Regina College, 499 U.S. at 238 (holding that in reviewing the court of appeal's determination of state law, "[w]hen de novo review is compelled, no form of appellate deference is acceptable.") (emphasis in original). This Court should not give Carn preclusive effect over this litigation based on nothing other than pure speculation as to whether MDS's appeal will prove successful under any standard of review or general estimation of success. Given that the facts and issues litigated in Carn are not identical to the issues in this action and that the District Court's Opinion in Carn may be reversed on appeal, this Court should decline to apply the doctrine of collateral estoppel offensively against MDS and permit this case to go forward on the merits.

- В. MDS's Letter Does Not Violate § 1692e(5) As A Matter Of Law Because There Is A Material Issue Of Fact As To Whether The Letter Constitutes A Threat Under The FDCPA And Whether MDS Did Not Do What MDS Said It Might Do In Order To Seek Information About Plaintiff.
 - 1. Applicable standard of review for alleged § 1692e(5) violations.

Unlike claims raised under § 1692e(10), the least sophisticated consumer standard is not the standard under which alleged violations of § 1692e(5) are analyzed. The Eleventh Circuit Court of Appeals unequivocally has held that the relative sophistication of a debtor is irrelevant in determining whether a debt collector actually "threatened" to take an action that the debt collector never intended to take. Jeter v. Credit Bureau, 760 F.2d 1168, 1175 (11th Cir. 1985). "The subsection (5) issue is simply whether or not [the defendant] intended to take the action

threatened. Thus, subsection (5) requires proof of a fact which amounts to a per se violation of § 1692e. The sophistication, or lack thereof, of the consumer is irrelevant to whether [the defendant] 'threat[ened] to take any action . . . that [was] not intended to be taken." Id.

Applying this standard, Plaintiff must prove two things as a matter of law and without the benefit of the least sophisticated consumer standard in order to be entitled to summary judgment on her § 1692e(5) claim. First, Plaintiff must prove, as a matter of law, that MDS's letter constitutes a threat under the FDCPA. Second, if the letter is held to constitute a threat as a matter of law, Plaintiff must prove, as a matter of law, that MDS threatened to do something it legally could not do or did not intend to do in the letter. As will be discussed below, Plaintiff cannot establish either of these elements as a matter of law.

- 2. Plaintiff cannot establish as a matter of law that MDS's letter is a threatening communication under the FDCPA or that MDS threatened to do anything that it could not or did not intend to do.
 - Plaintiff cannot establish as a matter of law that MDS's letter a. constituted a "threat" under the FDCPA.

Section 1692e(5) of the FDCPA forbids a debt collector from threatening to take any action that cannot legally be taken or is not intended to be taken. 15 U.S.C. § 1692e(5) (2004) (emphasis added). Courts confronting issues arising under this section first must determine whether a communication from a debt collector constitutes a "threat." See Ferguson v. Credit Mgmt. Control, Inc., 140 F. Supp. 2d 1293, 1299 (M.D. Fla. 2001) (citing various cases for this principle). Only once the court determines that the debt collector's communication constitutes a threat does the court then determine whether the debt collector could legally take the threatened action or intended to take that action. See id.

The FDCPA does not define what constitutes a "threat." A "threat" is defined by Black's Law Dictionary as a "communicated intent to inflict harm or loss on another or on another's

property . . . [or] an indication of an approaching menace [such as] the threat of bankruptcy." Ferguson, 140 F. Supp. 2d at 1299 n.11 (citing BLACK's LAW DICTIONARY 1489-90 (7th ed. 1999)). In determining whether language can be construed as threatening legal action in violation of § 1692e(5), courts will look to the facts of the case and the language used in the communication. See, e.g., Madonna v. Academy Collection Serv., Case No. 3:95CV00875 (AVC), 1997 U.S. Dist. LEXIS 13315, *16-29 (D. Conn. Aug. 12, 1997) (holding that no violation occurred where language in a debt collection letter merely referred to remedies available to the creditor and did "not suggest that legal action will be taken") (emphasis in original).

Additionally, while MDS recognizes that threats can be made indirectly or obliquely, they still must indicate that "legal action is underway or contemplated in the near future," a standard that more often than not will be satisfied by an explicit threat that a specific action has or will be taken. See id; Robinson v. Transworld Sys., 876 F. Supp. 385, 392 (N.D.N.Y. 1995); accord Pipiles v. Credit Bureau of Lockport, Inc., 886 F.2d 22, 24 (2d Cir. 1989) (holding that the clear import of language in a series of collection letters stating that "Notice is Hereby Given That This Item Has Already Been Referred For Collection Action;" "We Will At Any Time After 48 Hours Take Action As Necessary And Appropriate To Secure Payment In Full;" and "Pay This Amount Now If Action Is To Be Stopped" was that *some* type of legal action had already been or was about to be initiated and could be averted from running its course only by payment) (emphasis in original). Even more significant to this analysis is that "the issue of intent is one of fact, to be resolved by weighing the conflicting evidence." Spinarski v. Credit Bureau, No. Civ. 95-0506 RLP/LCS, 1996 U.S. Dist. LEXIS 22547, *11 (D.N.M. Sept. 19, 1996) (internal citations omitted).

Federal case law provides various examples of the type of language contained in collection letters that generally is held to constitute a "threat" under the FDCPA. In attempting to discern what constitutes a "threat" under § 1692e(5), courts have held that a collection notice impermissibly threatens legal action when it falsely communicates that a lawsuit or some other action is not merely a possibility, but that a decision to pursue legal action is either imminent or has already been made. E.g., Combs v. Direct Mktg. Credit Servs., Inc., No 98-2857, 1998 U.S. App. LEXIS 32670, *5 (7th Cir. Dec. 29, 1998) (holding that language in a collection letter that read "THIS IS YOUR OPPORTUNITY TO RESOLVE THIS MATTER AMICABLY," and "WE ADVISE YOU TO CONSULT WITH YOUR ATTORNEY REGARDING YOUR LIABILITY" were simply "moderate communications" that made neither express nor implied threats of current or imminent litigation in violation of either §§ 1692e(5) or e(10)); Pipiles v. Credit Bureau of Lockport, Inc., 886 F.2d 22, 25 (2d Cir. 1989) (language contained in a collection letter stating "We Will At Any Time After 48 Hours Take Action As Necessary And Appropriate To Secure Payment In Full . . . Pay This Amount Now If Action Is To Be Stopped" threatened legal action and therefore was a threat under the FDCPA); Nance v. Lawrence Friedman, P.C., Case No. 98 C 6720, 2000 U.S. Dist. LEXIS 16897, *1-2 (N.D. III. Nov. 6, 2000) (letter threatening possible imminent litigation although the debt collector may not have had authority to file suit when it mailed the letter constituted a threat under the FDCPA). The letter at issue in this case contains no such language. [See Exhibit 1 to Pl.'s Brief].

Additionally, a threat to garnish wages and/or seize assets is a threatening communication under the FDCPA. E.g., Van Westrienen v. AmeriContinental Collection Corp., 94 F. Supp. 2d 1087, 1099-1102 (D. Or. 2000) (collection letter threatening to garnish wages and/or seize property within five days was a threatening communication and deceptive under the FDCPA

because such acts could not legally be taken within five days under Oregon law); Bentley v. Great Lakes Collection Bureau, 6 F.3d 60, 63 (2d Cir. 1993) (explicit references to the various proceedings available to enforce a judgment violated § 1692e(5) because the record revealed that the defendant never intended to obtain a judgment or use the collection methods expressly mentioned in the defendant's letter). Similarly, a threat to contact a debtor's neighbors or employer regarding his debt can constitute a threatening communication under the FDCPA. Rutyna v. Collection Accounts Terminal, Inc., 478 F. Supp. 980, 981-82 (N.D. Ill. 1979). Likewise, threats to transfer a debtor's account to an attorney for enforcement constitute threatening communications. E.g., United States v. Nat'l Fin. Servs. Inc., 820 F. Supp. 228, 233 (D. Md. 1993) (language contained in a letter stating that the debtor's account "WILL BE TRANSFERRED TO AN ATTORNEY IF IT IS UNPAID AFTER THE DEADLINE DATE" and "REMEMBER YOUR ATTORNEY WILL WANT TO BE PAID" constituted threats of legal action under the FDCPA); Schimmel v. Slaughter, 975 F. Supp. 1357, 1362-63 (M.D. Ga. 1997) (falsely implying that an account had been turned over to an attorney caused a clear-cut violation of the FDCPA). Again, the letter at issue in this case contains no such language. [See Exhibit 1 to Pl.'s Briefl.

In contrast, if a collection letter does not contain any threatening language, it is deemed merely informative and therefore, does not violate § 1692e(5) of the FDCPA. See, e.g., Wade v. Regional Credit Assoc., 87 F.3d 1098, 1099 (9th Cir. 1996). In Wade, the Ninth Circuit Court of Appeals held that a collection letter that stated the name of the creditor, the amount due,

⁵ Furthermore, in the Eleventh Circuit, any argument that the inclusion of language disclosing that a collection letter is being sent in an attempt to satisfy a debt and therefore, constitutes a threat to take action under § 1692e(5) has been rejected as being without merit as such language is required by the FDCPA to appear in all communications from a debt collector to a debtor. Ferguson v. Credit Mgmt. Control, Inc., 140 F. Supp. 2d 1293, 1302 (M.D. Fla. 2001).

requested payment in full, and disclosed the location and telephone number where payment could be made was merely informative. <u>Id</u>. Accordingly, the court held that the letter did not violate the FDCPA as it was not a threatening communication to the debtor. <u>Id</u>; <u>accord Madonna v. Academy Collection Serv.</u>, Case No. 3:95CV00875 (AVC), 1997 U.S. Dist. LEXIS 13315, *18-30 (D. Conn. Aug. 12, 1997) (holding that "because the statement that the creditor 'may choose to pursue legal action' merely informs the consumer of an option that is indeed clearly available to the creditor to recover the debt, it is in no way false or misleading, and thus, does not run afoul of § 1692e(10). Even the least sophisticated consumer would understand such a statement to mean that because his debt has remained unpaid, a suit may be brought by the creditor to ensure collection of the money.").

Similarly, in a case involving whether a series of collection letters, some of which contained similar language to that in MDS's letter to Plaintiff, a district court in Kansas held that the letters did not violate the FDCPA. See generally Bieber v. Associated Collection Servs. Inc., 631 F. Supp. 1410 (D. Kan. 1986). In Bieber v. Associated Collection Services, Incorporated, the defendant, a debt collection agency, sent a series of collection letters to the plaintiff, which caused the plaintiff to bring suit alleging that various statements contained in those letters stating that the plaintiff's wages could be garnished and that legal action would be commenced if the debt was not paid in full violated §§ 1692e(4), e(5), and 1692d. Id. at 1412. The defendant sent the first letter to the plaintiff on December 31, 1983, which stated that the plaintiff's account had been referred to the defendant for "immediate collection" and demanded "payment in full today." Id. at 1412 (emphasis in original). A second letter went out on January 25, 1984, stating that immediate collection was required and without payment in full immediately, legal action "may be filed against you." Id. at 1413. After receiving another account for the same debtor, the

defendant sent a third letter to the plaintiff on May 17, 1984 that bore similar language to MDS's letter to Plaintiff:

"We remind you for the last time that you have not corresponded with us regarding the above account. Sometimes drastic measures are taken to collect accounts which could have been avoided with the debtor's cooperation. We are proceeding with a thorough and complete investigation concerning your financial background. This investigation will list all property, occupation, employment, and financial resources, etc., so that our client will be in a position to bring this claim to an early conclusion." Id. (emphasis added).

The defendant then sent a fourth letter to the plaintiff on June 14, 1984, stating that unless the plaintiff paid the account in full all at once, legal action would be recommended by the defendant to its customer on the account. <u>Id</u>. Subsequently, the defendant returned the plaintiff's account to the customer and the customer instituted legal proceedings against the debtor. <u>Id</u>. On August 27, 1984, approximately eight months after sending its first letter to the plaintiff, the defendant sent a final letter to the plaintiff, stating that the defendant had returned the plaintiff's account to the defendant's customer and would request that suit be filed within five days. <u>Id</u>.

Despite the fact that suit was brought against the plaintiff more than eight months after the defendant's first letter demanding immediate payment in full and the subsequent letters discussing the possibility of legal action, the court in <u>Bieber</u> held that the defendant did not make any threats in violation of the FDCPA in any of its letters because the defendant never threatened to actually do anything in its letters to the plaintiff. <u>Id</u>. at 1416. The defendant always stated that it "would recommend," or "could institute" legal proceedings, which the court held was not the same as making threats to actually do so. <u>Id</u>. Furthermore, the August letter sent to the plaintiff did not constitute a threat under the FDCPA because it merely stated that the defendant "would

request" that suit be filed within five days. <u>Id</u>. ⁶ The court granted summary judgment in favor of the defendant on all of the plaintiff's claims under the FDCPA. <u>Id</u>. ⁷ The single letter sent by MDS to Plaintiff obviously was far less strident and much more neutral in tone than the multiple letters in the Bieber case.

MDS's letter to Plaintiff does not constitute a threatening communication under the FDCPA. Instead, MDS's letter was merely informative. MDS's letter did not contain any threat to commence any legal action against Plaintiff or state that Plaintiff's account would be referred to an attorney if Plaintiff did not pay her debt in full, unlike the letters at issue in both Pipiles and National Financial Services, Inc. Nor did MDS's letter establish any time period for Plaintiff to satisfy her debt. Instead, MDS's letter merely invited Plaintiff to pay her debt. MDS's letter did not threaten to take any specific action against Plaintiff but rather, indicated that a variety of information may be sought, if available, to determine whether Plaintiff could pay her debt without mentioning or implying that any specific action had or would be taken against Plaintiff at any point.

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The fact that a third party eventually filed suit in <u>Bieber</u> was only one of many factors considered by that court in determining that the series of letters sent by the defendant did not violate the FDCPA. <u>See id.</u> at 1416. The court held that one of the letters sent by the defendant did not constitute a threat and was not otherwise deceptive under the FDCPA because it simply advised the plaintiff that the defendant had requested suit be filed if the debt was not paid and did not expressly state that suit *would* be filed. <u>Id.</u> Similarly, the fact that an interoffice memo sent by the defendant to the plaintiff did not say legal action *would* be taken, but rather, only that permission had been given to legal counsel to take that action meant that the memo was not a threat and also did not violate the FDCPA. <u>Id.</u> While obviously an important factor for some of the letters, in no way was the fact that suit was filed dispositive on whether all of the letters sent to the plaintiff in <u>Bieber</u> violated the FDCPA. Two were rejected outright as not constituting threats at all and both contained much stronger language than MDS's letter.

⁷ At no point did the court take issue with the language in the defendant's third letter discussing its intention to proceed with a full investigation of the plaintiff's assets.

While MDS's letters do state that certain information may be gathered if MDS conducts an investigation of Plaintiff's ability to pay her debt, in contrast to both Van Westrienen and Rutyna, MDS's letters do not, in any way, state that the sources of that information will be informed of the debt or that MDS would be contacting those sources in order to enforce the debt against Plaintiff. In fact, the letter says nothing at all about any intention by MDS to enforce the debt against Plaintiff. Instead, MDS's letter expressly stated that any information obtained about Plaintiff would be used only to assess Plaintiff's ability to repay her debt and help MDS determine what further collection action, if any, should occur. The letter never states further action will occur, is occurring, or that anything else will befall Plaintiff as a result of the possible investigation by MDS.

Moreover, MDS's letters contain far less explicit language then the language in the letters at issue in Bieber, in which the court still found no threats under the FDCPA and granted summary judgment in favor of the debt collector. In no way do MDS's letters even imply an intent to pursue legal action, garnish wages, or suggest that MDS would recommend referring Plaintiff's account to an attorney. As in Wade, MDS's letter to Plaintiff only listed the creditor on Plaintiff's account, the amount due on Plaintiff's account, and described how Plaintiff could pay her debt in full. In light of Bieber and Wade, the lack of any expressed intention by MDS to take any specific action whatsoever against Plaintiff compels the conclusion that MDS's letter was merely informative and did not constitute a threat under the FDCPA. Further, Plaintiff's argument that MDS's letter contained an implied threat on its face raises an issue of fact that cannot be resolved at the summary judgment phase because it is a question for the fact finder to evaluate and decide. The very nature of the term "implied" indicates an exercise of judgment and interpretation. See Merriam-Webster's Online Dictionary, available at http://www.mw.com/dictionary/imply (defining "imply" as "to involve or indicate by inference, association, or necessary consequence rather than by direct statement" or "to contain potentially."); accord Spinarksi, 1996 U.S. Dist. LEXIS 22547, at *11 (issues of intent are for the jury to decide). Since Plaintiff cannot establish that MDS's letter is a threat as a matter of law, summary judgment must be denied.

b. Plaintiff cannot establish that MDS's letter "threatened" to take any action against Plaintiff that MDS legally could not take or did not intend to take.

In addition to the fact that Plaintiff cannot prove MDS's letter constitutes a threat under § 1692e(5) as a matter of law, Plaintiff also cannot avoid the unmistakable issue of material fact created by the evidence in this case as to whether MDS threatened to do anything it legally could not do or did not intend to do because that argument depends entirely on whether MDS implied anything in its letter, which is an issue of fact for the jury.

In response to Plaintiff's argument that MDS never obtained a judgment against Plaintiff and therefore, could not legally garnish Plaintiff's wages or seize her property, it is important to recognize that MDS never represented that any of those actions would be taken against Plaintiff. MDS's letter did not threaten any sort of legal action against Plaintiff, state that judgment had been or would be obtained, that Plaintiff's assets would be seized, that Plaintiff's wages would be garnished, or even that Plaintiff's account had been referred to an attorney. [See Exhibit 5, Ball Tr. Trans. 44:12-20; Exhibit 1 to Pl.'s Brief]. Further, if MDS obtained a judgment, such remedies would be available against Plaintiff. Plaintiff's argument fails because Plaintiff cannot

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⁸ Further, while Plaintiff asserts that MDS never files suit in Alabama, in truth, Mr. Ball testified only that he does not believe MDS has a client in Alabama that will file suit and explained that it is the client, not MDS, who decides whether to file suit and that the client, not MDS, actually brings the suit. [See Exhibit 5, Ball Tr. Trans. 17:19-18:6].

establish that MDS threatened to take any action at all, let alone an action that MDS legally could not take as a matter of law.

Additionally, a significant material issue of fact exists with respect to whether MDS ever intended to conduct the asset search it "implicitly threatened" to conduct in its letter. First, a simple examination of the face sheet for Plaintiff's account reveals that MDS did contact Plaintiff to discuss her debt account on several occasions. Specifically, MDS attempted to contact Plaintiff on six different occasions prior to Plaintiff declaring bankruptcy and succeeded in speaking with Plaintiff during three of those attempts. [See Exhibit 1, Face Sheet, entries 4/27/06, 7/5/06, 7/17/06, 8/1/06, 8/11/06, 8/18/06. Gary Ball also testified that it is MDS's policy and preferred method for seeking the information described in its letters primarily through telephone contact with the debtor on the account. [See Exhibit 5, Ball Tr. Trans. 19:2-3; 35:19-36:3; 37:10-15]. Mr. Ball stated that this method was preferred because MDS found that a conciliatory approach of working with the debtor directly was a more effective method of pursuing a debt. [See Exhibit 5, Ball Tr. Trans. p. 37:10-15]. However, Mr. Ball also testified that this is not the only way that MDS attempts debt collection – only that it is the primary way. [See Exhibit 5, Ball Tr. Trans. 24:25-25:7].

As a result of these telephone calls, MDS negotiated a payment plan with Plaintiff. [See Face Sheet, entry for 5/9/06]. According to substantial prior deposition testimony from numerous MDS debt collectors in this matter, in order to establish a payment plan, the collectors conduct the asset search mentioned in MDS's letter through the various questions asked of a debtor when discussing a debt by telephone with the debtor. [See Exhibit 2, Heath Dep. 10:3-13, 11:14-23 (stating he asked debtors if they owned real estate in order to set up a payment plan); 11:24-13:16 (stating he asked about vehicle ownership during calls); 14:11-14 (stating he was

trained to search for checking and savings through questioning debtors during calls); Exhibit 3. Peacock Dep. 35:22-37:14 (stating she asked about property ownership and mortgage payments in order to explore payment plans and other settlement opportunities for debtors); 39:20-40:6 (stating she asked about home equity during calls to accomplish the same); 42:5-8 (stating she asked about vehicle ownership during calls); 43:2-5 (stating that the collector conducted the asset investigation as part of setting up the initial payment process); 44:21-23 (stating she asked if debtors own a home during calls); 45:18-46:16 (stating she asked about mortgage payments to get idea of the value of the debtor's home and ability to use it as collateral to pay the debt); Exhibit 4, Thomas Dep. 31:2-9 (stating she asked about mortgage payment when setting up payment plan); 31:22-25 (stating she asked about car payment during calls); Exhibit 6, Waite Dep. 15:9-17 (stating that employment verification was a mandatory part of the collection process); Exhibit 7, Shaffer Dep. 19:15-21 (stating that she asked about sources of income available from family members when talking a debtor); Exhibit 8, Smith Dep. 34:13-18 (stating he was trained to ask debtors about checking accounts during calls and did so); Exhibit 9, Bobelak Dep. 43:8-15 (stating she asked about vehicle ownership and checking accounts during debtor calls)].

As the non-movant, all reasonable inferences must be made in MDS's favor and it is beyond reasonable to assume that MDS acted in accordance with its internal policies and did ask about the information listed in its letter in the same manner – by phone – and for the same reasons – to secure a reasonable and voluntary repayment plan – when MDS negotiated

Plaintiff's payment plan. At most, Plaintiff's evidence shows no more than the fact that MDS's collectors were not uniform in their approach to collecting on various debt accounts.9

Plaintiff entirely discounts all of this deposition testimony because of Plaintiff's apparent belief that the only way to discover information about debtor assets is by searching the property index and motor vehicle department records. [See Pl.'s Brief, pp. 15-17 (arguing that "[t]he individual debt collectors never search assets.")]. However, whether Plaintiff and her counsel ultimately approve of the methods used by MDS to investigate Plaintiff's ability to repay her debts or think those methods are the most efficient method for obtaining this information is irrelevant. At a minimum, MDS's evidence creates a material issue of fact with respect to whether MDS intended to do and in fact, did do, exactly what its letter allegedly "threatened" to preclude summary judgment on Plaintiff's § 1692e(5) claim.

Plaintiff also claimed that because Denise Bobelak testified that she generally did not ask about the assets listed in MDS's letter and because she worked on Plaintiff's account, that amounts to proof that MDS could not have asked these questions of Plaintiff. [See Pl.'s Brief, p. 23]. However, it is important to recognize that Ms. Bobelak never spoke with Plaintiff – all successful communications were between Plaintiff and other collectors. [See Exhibit 1, entries for 4/27/06, 7/17/06, and 8/1/06]. Therefore, this information is entitled to no additional weight in this matter beyond that to be accorded to any other collector testimony.

⁹ As previously discussed in § V.A(1) <u>supra</u>, Plaintiff asserted in her brief that because Plaintiff's face sheet does not contain an express notation that these questions were asked, they must not have been asked. However, this lack of notation proves nothing. Perhaps Plaintiff did not have any information to provide. Perhaps Plaintiff refused to answer these questions. It is reasonable to understand the collector's deposition responses regarding what information will be reflected in a face sheet to indicate that they will only note information learned from the debtor. [See Exhibit 9, Bobelak Dep. 31:24-32:11; see also Exhibit 2, Heath Dep. 18:1-21 (indicating in his responses that he would write what he learned from the debtors and not what he asked them). Further, as Plaintiff is aware, these face sheets are not complete transcripts of the full conversation with each debtor - they are summaries. [See Exhibit 9, Bobelak Dep. 31:24-32:11.] Therefore, there is at least an issue of material fact as to whether Plaintiff's face sheet should and would reflect that these questions were asked of Plaintiff, especially if Plaintiff failed to provide any information in response to MDS.

C. Plaintiff Is Not Entitled To Summary Judgment On Her § 1692e(4) Claim Because Plaintiff Cannot Establish As A Matter Of Law That MDS's Letter Threatened To Seize Or Garnish Plaintiff's Wages Or Arrest Plaintiff If Plaintiff Did Not Pay Her Debt.

Section 1692e(4) of the FDCPA provides that a debt collector may not represent or imply:

"that nonpayment of any debt will result in the arrest or imprisonment of any person or the seizure, garnishment, attachment, or sale of any property or wages of any person unless such action is lawful and the debt collector intends to take such action."

MDS submits that its letter does not violate § 1692e(4) of the FDCPA for the following two reasons. First, MDS's letter made no express threat to imprison or arrest Plaintiff and made no express threat to garnish, seize, or sell anything of Plaintiff's in order to satisfy Plaintiff's debt. These words do not even appear on the face of MDS's letter. Second, for the reasons set forth in § V.B(2) supra, MDS's letter also does not implicitly make any threats to take any of these actions. In the end, it is difficult to see how summary judgment possibly can be appropriate on this claim when the words necessary to support a violation of § 1692e(4) – the threat of either garnishment, seizure, arrest, or imprisonment – do not appear in MDS's letter and there is no evidence that anyone ever represented to Plaintiff that such actions would be taken against her. This argument is further highlighted by Plaintiff's citation to Weiss v. Collection Ctr., 667 N.W.2d 567 (N.D. 2003), in which the defendant expressly stated that it had made an inquiry to the motor vehicle department and therefore, implied a threat to seize the plaintiff's vehicle, no such statement is made in MDS's letter. In no way does MDS's letter state it will or even is considering seeking garnishment, seizure of assets, arrest, or any other legal action against Plaintiff or her assets. Since "the issue of intent is one of fact, to be resolved by weighing the conflicting evidence", the issue of what, if anything, MDS's letter allegedly

implied must be left to the jury to decide. Spinarski v. Credit Bureau, No. Civ. 95-0506 RLP/LCS, 1996 U.S. Dist. LEXIS 22547, *11 (D.N.M. Sept. 19, 1996) (internal citations omitted).

- MDS Presents Sufficient Evidence, As Well As Supporting Case Law, To D. Create A Genuine Issue Of Material Fact To Preclude Summary Judgment On The Issue Of Whether MDS's Letter Violated § 1692e(10) Of The FDCPA.
 - 1. Appropriate standard for analyzing alleged violations of § 1692e(10).

Plaintiff correctly asserts that in evaluating whether MDS's letter to Plaintiff violated § 1692e(10) of the FDCPA, this Court must apply the least sophisticated consumer standard. Jeter v. Credit Bureau 760 F.2d 1168, 1177 (in determining whether certain collections letters violated § 1692e(10), the court held that "we must consider whether the 'least sophisticated consumer' would be deceived by [the defendant's] letters, i.e., whether the letters were a 'deceptive means' to collect alleged debts, valid or invalid, by the use of false or deliberately ambiguous threats to recommend legal action."). Plaintiff wants this Court to believe that the "least sophisticated consumer" would be deceived by MDS's letter as a matter of law in this case for the following reasons: (1) MDS's letter allegedly is capable of multiple interpretations that would mislead the least sophisticated consumer; (2) MDS's actual collection tactics did not mirror what MDS said it would do in the letter; and (3) that MDS's use of ordinary and simple English language in its letter would confuse the least sophisticated consumer. However, before analyzing these claims, it is important for this Court to have a complete picture of the "least sophisticated consumer."

Courts have carefully preserved the concept of reasonableness when applying the least sophisticated consumer standard. Clomon v. Jackson, 988 F.2d 1314, 1319 (2d Cir. 1993) (citing Rosa v. Gaynor, 784 F. Supp. 1, 3 (D. Conn. 1989) (holding that the FDCPA does not extend to every bizarre or idiosyncratic interpretation of a collection notice but does reach a reasonable interpretation of a notice by even the least sophisticated). "Indeed, courts have consistently applied the least sophisticated consumer standard in a manner that protects debt collectors against liability for unreasonable misinterpretations of collection notices." Clomon, 988 F.2d at 1319. Even the "least sophisticated consumer" can be presumed to possess a rudimentary amount of information about the world and a willingness to read a collection notice with some care. Id.

> 2. Plaintiff cannot establish that MDS's letter violated § 1692e(10) because significant evidence exists to create a material issue of fact as to whether MDS's letter was false or deceptive to the least sophisticated consumer.

Plaintiff cannot prevail in her motion for summary judgment because genuine issues of material fact exist in this case as to whether MDS's letter was false and deceptive under § 1692e(10) of the FDCPA. Section 1692e(10) provides in relevant part that:

A debt collector may not use any false, deceptive, or misleading representation or means in connection with the collection of any debt. Without limiting the general application of the foregoing, the following conduct is a violation of this section:

(10) The use of any false representation or deceptive means to collect or attempt to collect any debt or to obtain information concerning a consumer.

The only fact that Plaintiff can prove as a matter of law in support of her motion for summary judgment is that MDS sent a letter to Plaintiff that contained the language discussed above. A reasonable understanding of MDS's letter does not give rise to deceptive, multiple interpretations. Instead, MDS's purpose and intent in sending its letter is made clear on the face of the letter. In addition, Plaintiff does not offer any evidence that is sufficient to conclude, as a matter of law, that certain actions were or were not taken in relation to Plaintiff's account.

Moreover, Plaintiff does not cite a single case in her brief to support her argument that the language in MDS's letter violated § 1692(e)(10) as a matter of law. MDS unequivocally disputes Plaintiff's allegations as to the purpose of its letter, the meaning of its letter, whether its letter implied any legal action, and whether MDS did attempt to conduct an investigation of Plaintiff's ability to repay her debt. In support of this disagreement, MDS provides the following facts and law which raise a clear issue of material fact as to Plaintiff's § 1692e(10) allegations.

> Plaintiff cannot establish as a matter of law that MDS's letter is subject to multiple interpretations and therefore, violated § 1692e(10).

Plaintiff wrongfully interprets MDS's letter as impliedly threatening to seize Plaintiff's assets and garnish her wages, and thus, being capable of multiple interpretations. Plaintiff reaches this conclusion in spite of the fact that the true purpose of MDS's asset investigation was stated on the face of the letter to Plaintiff. [See Exhibit 1 to Pl.'s Brief]. In the letter, MDS plainly stated that the information it may seek, if available, would be used to determine Plaintiff's ability to repay her debt. [See Exhibit 1 to Pl.'s Brief]. Further, MDS's letter invited Plaintiff to contest the validity of her debt and informed her how to do so, dispelling any sense of imminent action against Plaintiff. [See Exhibit 1 to Pl.'s Brief]. The simple fact is that there is nothing in MDS's letter stating that MDS was preparing to take any action against Plaintiff's assets or wages. Therefore, it is wholly unreasonable for even the least sophisticated consumer to interpret MDS's letter in a manner that directly contradicts the express, written purpose of the letter in order to create an implied threat by MDS in determining whether summary judgment is appropriate.

Similarly, it is inappropriate for the least sophisticated consumer to read MDS's letter as threatening to garnish wages and seize assets when the letter expressly stated it first needed to

determine if Plaintiff had any assets to pay her debt before taking any further collection efforts. Although little is expected from the least sophisticated consumer, she still is expected "to possess a rudimentary amount of information about the world and a willingness to read a collection notice with some care" and refrain from making bizarre or unreasonable inferences in response to a collection letter. See Clomon, 988 F.2d at 1319. Even the case law cited by Plaintiff requires that a letter be subject to two or more *reasonable* interpretations. [See Pl.'s Brief, p. 10]. MDS submits that interpreting its letter to threaten a possible "parade of horribles" that are not even alluded to in the explicit language of the letter and in fact, expressly dispelled by the actual language of the letter inviting Plaintiff to contest her debt, is unreasonable and bizarre, even for the least sophisticated consumer.

Plaintiff relies on <u>Dutton v. Wolhar</u>, 809 F. Supp. 1130 (D. Del. 1992) to support her argument that because the language in MDS's letter is, as Plaintiff claims, allegedly capable of multiple interpretations, that summary judgment is appropriate in this case. However, in finding the phrase "once judgment is obtained" to be deceptive, the Court held that its determination of deceptiveness was based on the fact that there was a legal question as to whether the plaintiff in <u>Dutton</u> could be held responsible for the debt since the defendant realized the debt belonged to plaintiff's father. Therefore, the court found that the defendant's representation that judgment was inevitable, when such was not necessarily true under the facts of that case, was misleading. <u>Id</u>. at 1141. In contrast, MDS's letter does not represent that any action inevitably will be taken against Plaintiff. It is unreasonable to read a letter that makes absolutely no mention of referring Plaintiff's account to an attorney, filing suit, considering filing suit, or mention of any other specific remedy as being capable of being understood to imply that such remedies are inevitable.

Further, while Plaintiff states that there are no factual disputes concerning MDS's collection tactics, such a dispute is apparent on the face of the record in this case. First, when preliminary efforts to secure voluntary repayment fail, MDS's collectors have the authority to refer the account to legal for further action. [See Exhibit 3, Peacock Dep. 41:8-23]. In contrast to Plaintiff's claim, MDS does not merely telephone a debtor and then drop all collection efforts. As discussed previously, whether Plaintiff would search for assets in a different manner than MDS does not mean that MDS does not search for assets or seek the information listed in its letter to Plaintiff. See supra, § V.A(1).

Further, even in spite of the FTC commentary cited by Plaintiff, MDS can imply that it may search for information about the items listed in its letter. "A debt collector may state that certain action is possible, if it is true that such action is legal and is frequently taken by the collector...". 53 Fed. Reg. at 50106. MDS does regularly conduct the searches mentioned in its letters through its telephone inquiries to its debtors. [See Exhibit 2, Heath Dep. 10:3-13, 11:14-23 (stating he asked debtors if they owned real estate in order to set up a payment plan); 11:24-13:16 (stating he asked about vehicle ownership during calls); 14:11-14 (stating he was trained to search for checking and savings through questioning debtors during calls); Exhibit 3, Peacock Dep. 35:22-37:14 (stating she asked about property ownership and mortgage payments in order to explore payment plans and other settlement opportunities for the debtor); 39:20-40:6 (stating she asked about home equity during calls to accomplish the same); 42:5-8 (stating she asked about vehicle ownership during calls); 43:2-5 (stating that the collector conducted the asset investigation as part of setting up the initial payment process); 44:21-23 (stating she asked if debtors own a home during calls); 45:18-46:16 (stating she asked about mortgage payments to get idea of the value of the debtor's home and ability to use it as collateral to pay debt); Exhibit

4, Thomas Dep. 31:2-9 (stating she asked about mortgage payment when setting up a payment plan); 31:22-25 (stating she asked about car payment during calls); Exhibit 6, Waite Dep. 15:9-17 (stating that employment verification was a mandatory part of the collection process); Shaffer Dep. 19:15-21 (stating that she asked about sources of income available from family members when talking a debtor); Smith Dep. 34:13-18 (stating he was trained to ask debtors about checking accounts during calls and did so); Bobelak Dep. 43:8-15 (stating she asked about vehicle ownership and checking accounts during debtor calls)]. Contrary to Plaintiff's assertion, just because every collector does not know how to pull a credit report or conduct a title search does not establish as a matter of law that those collectors do not gather financial information through other means, including direct communication with debtors. 10 Therefore, Plaintiff cannot show as a matter of law that MDS had no reason to believe that the collectors would not ask the questions they were trained to ask relating to the various items mentioned in MDS's letter when speaking with a debtor.

Plaintiff states that Drennan v. Van Ru Credit Corp., 950 F. Supp. 858 (N.D. Ill. 1996) stands for the proposition that the use of the word "may" in MDS's letter does not relieve MDS of liability under § 1692e(10) because in <u>Drennan</u>, language stating that "[t]he legal review process may may [sic] result in a recommendation to your creditor to file a lawsuit" was found to be deceptive. Id. at 860. However the contingent language in the letter at issue in Drennan was used in an entirely different context and manner from the contingent language in MDS's letter. First, there was an express threat of possible legal action against the debtor in Drennan accompanying the contingent language in the letter in that case. Id. In contrast, there is no such threat in MDS's letter. Second, the <u>Drennan</u> letter detailed a parade of horribles that the debtor

¹⁰ Further, collectors do not have authority to pull credit reports. [See Thomas Dep. 48:8-13].

would face if judgment was obtained, which the court held caused the letter to read as an "ominous harbinger of things to come" when coupled with the threat of litigation. Id. The contingent language did not alleviate the effect of the language in the Drennan letter. See id.

In contrast, MDS's letter, which stated no more than the fact that information may be sought regarding Plaintiff's assets does not rise to the level of being an "ominous harbinger" of a "parade of horribles" that Plaintiff would face if Plaintiff did not pay her debt. MDS's letter does not so much as even the mention the possibility of seeking a judgment against Plaintiff, let along that a judgment will be rendered against Plaintiff. There is a plain issue as to whether MDS's letter can be understood to have the same "pay now or you'll be sorry" tone as the letter in Drennan in the absence of any express threat. The fact remains that any implied understanding of MDS's letter must be determined by the trier of fact and even the least sophisticated consumer standard cannot cause MDS's letter to imply anything as a matter of law.

A material issue of fact exists as to whether MDS did exactly b. what it said it might do in the letter.

As discussed in § V.B(2)(b) supra, a significant material issue of fact exists with respect to whether MDS ever intended to conduct the asset search it "implicitly threatened" to conduct in its letter. First, a simple examination of the face sheet for Plaintiff's account reveals that MDS did contact Plaintiff numerous times to discuss her debt account, in accordance with MDS's standard debt collection practices. [See Exhibit 1]. Further, Gary Ball testified that it is MDS's policy and preferred method for seeking the information described in its letters primarily through telephone contact with the debtor on the account. [See Exhibit 5, Ball Tr. Trans. 19:2-3; 35:19-36:3; 37:10-15]. However, Mr. Ball also testified that this is not the only way that MDS attempts debt collection – only that it is the primary way. [See Exhibit 5, Ball Tr. Trans. 24:25-25:7]. As a result of these telephone calls, MDS negotiated a payment plan with Plaintiff. [See

Exhibit 1, entry for 5/9/06]. Lastly, the deposition testimony from MDS's collectors indicates that upon contacting a debtor, the collectors will ask questions about the items mentioned in MDS's letter. [See supra pp. 31-32].

> Case law reveals that MDS's letter to Plaintiff did not include c. the sort of language and tone that is considered deceptive and misleading under the FDCPA.

Several cases highlight how the language in MDS's letter differs from language that other courts have found deceptive and false under the FDCPA. First, in Bentley v. Great Lakes Collection Bureau, 6 F.3d 60 (2d Cir. 1993), the Second Circuit Court of Appeals held that two collection letters sent by the defendant to the plaintiff violated the FDCPA as ; being deceptive and misleading under § 1692e and by implying threat in violation of § 1692e(5). Specifically, the relevant text of the first letter that was at issue in Bentley reads as follows:

> YOUR CREDITOR IS NOW TAKING THE NECESSARY STEPS TO RECOVER THE OUTSTANDING AMOUNT OF \$ 483.43. THEY HAVE INSTRUCTED US TO PROCEED WITH WHATEVER LEGAL MEANS IS [sic] NECESSARY TO ENFORCE COLLECTION.

<u>Id.</u> at 61. In the second follow-up letter, the defendant in <u>Bentley</u> threatened as follows:

THIS OFFICE HAS BEEN UNABLE TO CONTACT YOU BY TELEPHONE, THEREFORE YOUR DELINQUENT ACCOUNT HAS BEEN REFERRED TO MY DESK WHERE A DECISION MUST BE MADE AS TO WHAT DIRECTION MUST BE TAKEN TO ENFORCE COLLECTION.

WERE OUR CLIENT TO RETAIN LEGAL COUNSEL IN YOUR AREA, AND IT WAS DETERMINED THAT SUIT SHOULD BE FILED AGAINST YOU, IT COULD RESULT IN A JUDGMENT. SUCH JUDGMENT MIGHT, DEPENDING UPON THE LAW IN YOUR STATE, INCLUDE NOT ONLY THE AMOUNT OF YOUR INDEBTEDNESS, BUT THE AMOUNT OF ANY STATUTORY COSTS, LEGAL INTEREST. AND WHERE APPLICABLE, REASONABLE ATTORNEY'S FEES.

AGAIN, DEPENDING UPON THE LAW IN YOUR STATE, IF

SUCH JUDGMENT WERE NOT THEREUPON SATISFIED, IT MIGHT BE COLLECTED BY ATTACHMENT OF AN EXECUTION UPON YOUR REAL AND PERSONAL PROPERTY. GARNISHMENT MAY ALSO BE AN AVAILABLE REMEDY TO SATISFY AN UNSATISFIED JUDGMENT, IF APPLICABLE IN THE STATE IN WHICH YOU RESIDE.

WE THEREFORE SUGGEST YOU CALL OUR OFFICE IMMEDIATELY TOLL FREE AT 1-800-874-7080 TO DISCUSS PAYMENT ARRANGEMENTS OR MAIL PAYMENT IN FULL IN THE ENCLOSED ENVELOPE.

NO LEGAL ACTION HAS BEEN OR IS NOW BEING TAKEN AGAINST YOU.

Id. at 61-62.

In these two letters, the court held that the tone of the letters would mislead the least sophisticated consumer and therefore violated the FDCPA because in context, all of the statements by the defendant that legal proceedings were imminent, could include the seizing of assets and garnishment of wages, that the collector had authority to initiate those proceedings, and that the debtor's account had been referred to a "desk" for a final determination created an implicit threat that legal action was imminent when in fact, that was not the case. Id. at 62-63. Further, the second letter's explicit references to the various proceedings available to enforce a judgment violated § 1692e(5) because the record revealed that the defendant never intended to obtain a judgment and be able to utilize the various collection methods the defendant expressly mentioned as available to it in the letter. <u>Id</u>. at 63. Therefore, the appellate court reversed the trial court's grant of summary judgment to the defendant on the plaintiff's FDCPA claims. Id. Moreover, the court held that a purported disclaimer stating that "[n]o legal action has been or is not being taken against you" did not insulate the defendant from the overall tone of the letter and instead, due to the defendant's express references to various legal remedies in conjunction with a statement that the defendant had authority to take whatever means were necessary to collect upon the plaintiff's debt, served to strengthen the threatening tone of the letter and further mislead the least sophisticated consumer. See id. (emphasis added). Therefore, not only was the disclaimer not effective to overcome the tone set by the defendant's express threats of possible legal action, it actually had the opposite effect of strengthening the plaintiff's argument that the letters falsely implied that actions could and would be taken by the defendant. Id. at 63.

Additionally, another case that warrants discussion as it further highlights the difference between the letter sent to Plaintiff and letters that contain a "tone" that violates § 1692e(10) of the FDCPA is Becker v. Montgomery, Lynch, Civil Action No. 1:02CV874, 2003 U.S. Dist. LEXIS 24992 (N.D. Ohio Feb. 26, 2003). In Becker, the district court for the Northern District of Ohio held that the tone of the defendant's letter violated the FDCPA because it implied that the failure to pay the debt would cause plaintiff to be humiliated and/or incur extra costs. 2003 U.S. Dist. LEXIS 24992, at *2, 5 The full text of the letter, originally all caps except for the validation section, is as follows:

> Please be advised that above client has retained this office in a claim against you, and has further authorized us to employ the quickest means available in order to secure full liquidation of this obligation.

Experience has shown us that when the proper attitude is displayed by all parties concerned, a rapid disposition of such matters can be arranged, and no extra cost, humiliation, or hard feelings need arise.

Accordingly all action on your account will be suspended for 72 hours. I urge that you remit the balance in full or talk this matter over with me at once.

<u>Id</u>. at *2. The court held that the defendant's letter violated the FDCPA because, in addition to not including the statutorily required language stating "this is an attempt to collect a debt and any information obtained will be used for that purpose," the tone of the letter implied that the failure

to pay the debt would result in humiliation and additional costs to the plaintiff. Id. at *5. The court held that naturally, anyone would be upset and concerned at the prospect of both and therefore, a damages award was justified. Id.

In contrast, the language contained in MDS's letter to Plaintiff is not even remotely comparable to that contained in the letters at issue in Bentley and Becker. First, in contrast to the letters at issue in Bentley and Becker, MDS's letter did not threaten or allude to any sort of legal action that MDS was or might contemplate taking against Plaintiff. At most, MDS's letter informed Plaintiff only that MDS would seek to determine if Plaintiff could pay her debt, which would include possibly seeking available information about Plaintiff's assets.

Additionally, not only did MDS not threaten to take any action against Plaintiff, MDS also did not demand immediate payment and instead, invited Plaintiff to contest the validity of the claimed debt. This is in contrast to the letters in Bentley and Becker, in which the courts held that the letters at issue created the impression that if the debtors did not pay their debts immediately, the defendants would seek immediate legal action against them or otherwise embarrass those debtors. Further, in contrast to Becker, MDS's letter made no statements as to any possible repercussions that could follow if Plaintiff did not act to repay her debts or otherwise threaten to embarrass Plaintiff. Even to the least sophisticated consumer, MDS's letter unequivocally expressed MDS's intention to conduct an initial, preliminary evaluation prior to taking any possible steps to collect upon Plaintiff's debt and dispelled any sense of urgency or notion that Plaintiff's failure to pay her debt immediately would result in anything happening to Plaintiff, let alone that she would be faced with severe legal sanctions and personal embarrassment. At a minimum, the absence of any threat in MDS's letters, express or implied, coupled with the differences between MDS's letter and the letters at issue in these cases gives

rise to a material issue of fact as to whether the language in MDS's letter is deceptive under § 1692e(10).

VI. CONCLUSION

Based on the foregoing, MDS respectfully requests that this Court deny Plaintiff's summary judgment motion.

Respectfully submitted this 5th day of February, 2008.

s/ J. Kirkman Garrett

James C. Huckaby, Jr. J. Kirkman Garrett

Local Counsel for Medical Data Systems, Inc.

CHRISTIAN & SMALL LLP 505 North 20th Street Suite 1800 Birmingham, AL 35203 Tel. (205) 795-6588 Fax (205) 328-7234

John G. Parker (Admitted *pro hac vice*) Georgia Bar No. 562425 Stefanie Jackman (Admitted *pro hac vice*) Georgia Bar No. 335652

Counsel for Medical Data Systems, Inc.

Paul, Hastings, Janofsky & Walker, LLP 600 Peachtree Street, N.E. Suite 2400 Atlanta, Georgia 30308 (Tel.) 404-815-2400 (Fax) 404-815-2424

Certificate of Service

I hereby certify that on this 5th day of February, 2008, I electronically filed with the Clerk of the Court using the CM/ECF system which will send notification of such filing to:

> Michael D. Brock, Esq. Cary Wyatt Stout, Esq. Walter Allen Blakeney, Esq. David Gerald Poston, Esq. **BROCK & STOUT** P.O. Drawer 311167 Enterprise, AL 36331-1167

> > s/ J. Kirkman Garrett

J. Kirkman Garrett

Exhibit 1

Case 2:06-cv-00949-ID-WC

Document 46-11

Filed 01/18/2008

Page 2 of 3

03/06/2007

Medical Data Systems, Inc. I dba Medical Revenue Services <u>Debtor Information Face Sheet</u>

2:06PM

							PA	ISSMORE, CYNTH	
Debtor Name OASSMODE CVNITHIA E			Client Cod 035		Clent Marrier	makan Pakina			
PASSMORE, CYNTHIA F				Buille Nicerber, M	i ivredical C	Medical Center Enterpri			
43 SOUTHLAND TRAILOR				· · · · · · · · · · · · · · · · · · ·			Telephone Number	(334) 670-0573	
Jily, Siste Zip Code			Current En	proyer			Employar Telephor		
TROY, AL	36079-0000					***************************************			
06/24/1984	3octal Security 418-06-83	Placement	0/2006	1 Dáys	6xtension 09/06/20	Stolus 06 Z	Lotter Assigned	03/06/2007	
idditional Comments	d				***********		L.,	ONCOLEGOI	
FLD CHAP	13 DT FDL 1	1-11-02 C	S# 02-1254 ¹	7 ATNY N	ICHAEL D BE	ROCK PH# 33	4-393-4357		
	Service F	Placement	Account	Amount	Total	Total	Current	6. i.e	
Account Nº	Date	Date	8tatus .	Placed	Payments	Adjustments		Satient Name	
50323100026	08/19/2003			\$55.00	\$0.00	\$55.00		PASSMORE, CYNTHIA F	
E0333200036 E0322400161		01/27/2006		\$75,00	\$0.00 \$160.00	\$75.00		PASSMORE, CYNTHIA F	
	08/12/2003	01/27/2008	·····	\$447.65 \$577.65		\$297.65		PASSMORE, CYNTHIA F	
Total Accounts:	********	•	***************************************	\$011,02	\$150.00	\$427.85	\$0.00		
			•				•	•	
02/18/2006	Charge Status S						8:	atty Monts	
02/16/2006	Debtor Status C	_					Betty Moints		
02/16/2008	Insurance Paid		. *		•		80	alty Morris	
02/16/2006	Insurance Pald		•	r			Bi	ally Morris	
02/16/2006	Checked Facility						Be	effy Morris	
02/16/2006	Checked Facility						Be	álty Montá	
02/18/2008	Checked Facility						В	etty Morris	
03/23/2006	Charge Status C	Changed Fro	m RBAL TO IN	SX			N	onica Marquez	
03/23/2008	Talked To Guar	antore insura	nce Carrier				M	onica Marquez	
03/23/2006	per bobs record	er clim pressi	ed on 9/25/03	and 472.65	went towards		M	onica Marquez	
03/23/2008	pt ded amt, pt llable							chica Marquez	
04/19/2005	Letter PL1 Assig	ned To Deb	tor			•	De	enise Bobelak	
04/19/2006	Debtor Status C	hanged From	n P1 To P2				Ďí	enise Bobelek	
04/19/2006	Debtor Extension	n Re-Assign	ed To 05/19/2	005			Ďŧ	enles Bobelak	
04/19/2006	No Answer At Residence							anise Bobelak	
04/20/2008	Letter PL1 Sent To The Debtor							itler Manager	
04/27/2006	Debtor Status C	hanged From	P2 To E					isda Marshall	
04/27/2006	Debtor Extension			206				isda Marshall	
04/27/2008	Return Call From							Isda Marshall	
04/27/2006	mm gvn dbir vris		mini to be of o	n PPLAN str	that she			Isda Marshall	
04/27/2008	cid mail out first							Isda Marshall	
04/27/2006	wid be set up on				• • • • • • • • • • • • • • • • • • • •			isda Marshall	
05/08/2006	Debtor Extension			. ''				ctoria Rana Williams	
05/09/2006	Debtor Extension	-						onise Bobelak	
05/09/2006	Charge Status C	_						nise Bobelak	
05/09/2006	Charge Status S	~ .		10 0				mise Bobalak	
05/09/2006	Charge Status S							mise Bobelak	
05/09/2005	Payment Arrange			uaru 30 Dase	4			enise Bobelak	
05/09/2006	Letter PPLAN As	•		tell no mak	• .			nise Bobelak nise Bobelak	
05/09/2006									
	Debtor Stetus Changed From E To PPLAN Debtor Extension Re-Assigned To 05/09/2006 Denise Bobelak								
05/09/2008								nise Bobelak	
05/16/2006	Debtor Extension Re-Assigned To 06/08/2006 Denise Bobélak								
	Letter PPLAN Sent To The Debtor Letter Manager								
	Debtor Extension Re-Assigned To 06/28/2006 Denise Bobelák								
	Deblor Extension Re-Assigned To 07/15/2008 Victoria Rana Williams No Answer At Residence Befinds Anderson								
			Kan					Ilnda Anderson	
	Letter PPLAN Sent To The Debtor Letter Manager								
								Inda Anderson	
	Talked To Guerantor At Residence							IInda Anderson	
07/17/2006	Clid askd fr debto	or an enswe	on sin idenidf f	itsii aa debti	or t		80	linda Anderson	

Case 2:06-cv-00949-ID-WC

Document 46-11

Filed 01/18/2008

Page 3 of 3

03/06/2007

Medical Data Systems, Inc. / dba Medical Revenue Services <u>Debtor Information Face Sheet</u>

2:06PM

			PASSMORE, C	YNTHIA F
07/17/2006	ad whr I wa cling tim ph discond convis ended	***************************************	Beilnda Anderson	
08/01/2006	Talked To Guarantor At Residence	•	Belinda Anderson	
08/01/2008	spk with debtor sh identifd hraff i mmd hr sd the cil was a followup		Belinda Anderson	
08/01/2006	cli per pint pin agred ad sh forgot bt wil and prnyt in ink wk		Belinda Andérson	
08/01/2008	8-4-06 i sd t'il do another follow up all per tht pyint of \$50.00		Belinda Anderson	
08/01/2008	convirs ended		Belinda Anderson	
08/07/2006	Deblor Status Changed From PPLAN To DFLT		Medical Data Adminis	strator
08/07/2006	Charge Status PPLAN Removed From Account		Medical Data Adminis	strator
08/08/2008	Letter PPLAN Not Sent: Debtor Defaulted On Payment Plan		Letter Manager	
08/11/2006	No Ariewer At Residence		Belinda Anderson	
08/18/2006	Letter DEFAULT Assigned To Debtor	<i>እ</i> •	Belinda Anderson	
08/18/2006	Debter Status Changed From DFLT To P2		Belinda Anderson	
08/18/2006	Debtor Extension Re-Assigned To 09/08/2008		Belinda Anderson	**
08/18/2008	No Answer At Residence		Belinda Anderson	
08/24/2006	Letter DEFAULT Sent To The Debter		Letter Manager	
09/06/2008	Debter Status Changed From P2 To E		Theresa Turner	
09/05/2006	Debtor Extension Re-Assigned To 09/06/2008		Theresa Turner	
09/07/2006	Guarantor Bankrupt		Theresa Tumer	
09/07/2006	FLO CHAP 13 DT FOL 11-11-02 CS# 02-12547 ATNY MICHAEL D BROCK		Theresa Tumer	
09/07/2006	PH# 334-393-4357		Theresa Turner	
09/07/2006	Deblor Status Changed From E To Z		Theresa Turner	
09/07/2006	Charge Status Set to BNK		Theresa Tumer	
09/07/2006	Charge Status Set to BNK		Theresa Turner	
09/07/2008	Charge Status Set to BNK		Theresa Tumer	
09/07/2006	Cancellation Request Made On This Account		Medical Data Adminis	strator
09/07/2006	Cancellation Request Made On This Account		Medical Data Adminis	itrator
09/07/2008	Cancellation Request Made On This Account		Medical Data Adminis	trator
03/06/2007	Debtor Information Face Sheet Requested		Nancy Matos	
ł				

Exhibit 2

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1
                                      ) A.P. #: 06-1088
       ROY BOSWELL,
 2
              Plaintiff,
 3
           vs.
       MEDICAL DATA SYSTEMS,
 4
       INC., d/b/a MEDICAL REVENUE
       SERVICES, INC.
 5
 6
              Defendant.
                                      ) A.P. #: 06-1089
 7
      MATTHEW ELLSWORTH,
             Plaintiff,
 8
           vs.
 9
      MEDICAL DATA SYSTEMS,
       INC., d/b/a MEDICAL REVENUE
10
       SERVICES, INC.
11
             Defendant.
12
                                      ) A.P. #: 06-1094
       JOHN DYKES,
13
             Plaintiff,
14
          vs.
      MEDICAL DATA SYSTEMS,
15
       INC., d/b/a MEDICAL REVENUE
      SERVICES, INC.
16
              Defendant.
17
      RICHARD B. PARRISH,
                                      ) A.P. #: 06-1163
18
19
              Plaintiff,
          vs.
20
      MEDICAL DATA SYSTEMS,
      INC., d/b/a MEDICAL REVENUE
21
      SERVICES, INC.
22
             Defendant.
23
24
25
```

```
1
       AARON KELLY,
                                     ) A.P. #: 06-1164
              Plaintiff,
 3
           vs.
 4
       MEDICAL DATA SYSTEMS,
       INC., d/b/a MEDICAL REVENUE
 5
       SERVICES, INC.
 6
              Defendant.
 7
       JEFFERY DIXON,
                                      ) A.P. #: 06-1165
 8
              Plaintiff,
           vs.
 9
       MEDICAL DATA SYSTEMS,
       INC., d/b/a MEDICAL REVENUE
10
       SERVICES, INC.
11
             Defendant.
12
       SHARON MCCARTER,
                                     ) A.P. #: 06-1172
13
             Plaintiff,
14
           vs.
15
      MEDICAL DATA SYSTEMS,
       INC., d/b/a MEDICAL REVENUE
16
       SERVICES, INC.
17
             Defendant.
18
      LORETTA MCCLURE,
                                     ) A.P. #: 06-1174
19
             Plaintiff,
          vs.
20
      MEDICAL DATA SYSTEMS,
      INC., d/b/a MEDICAL REVENUE
21
      SERVICES, INC.
22
             Defendant.
23
24
                  Susan Rankine, Court Reporter
                Accurate Reporting Service, Inc.
25
                        439 Rose Avenue
                    Sebring, Florida 33870
```

1	money?
2	A. Yes, sir.
3	Q. During those occasions did you ever ask the
4	debtors whether they owned any real estate?
5	A. Yes, I did.
6	Q. And what was the purpose of asking if they
7	owned real estate?
8	A. To assist the debtors to be able to make a
9	suggestion as to how we may be able to help them to
10	settle outstanding bills.
11	Q. Were these questions generally when you were
12	trying to set up payment plans?
13	A. Yes, primarily.
14	Q. If you reached a situation where the debtor did
15	not wish to set up a payment plan, would you ask them
16	questions about their real estate?
17	MR. McGILL: Say that again. I'm not following
18	you.
19	Q. When you reached a situation where a debtor did
20	not wish to set up a payment plan, that is on the phone
21	call you have ascertained they're not going to set up a
22	payment plan, would you still, nonetheless, ask them
23	questions pertaining to ownership of real estate?
24	MR. McGILL: Before or after you reach the
25	payment plan or at any time other than the payment

plan?

- Q. Is it my understanding that you try to set the payment plan up fairly early in the conversation?
 - A. No. First we would ask for balance in full.
- Q. How long will that usually take? About 15 seconds?
- A. Well, that was situational. It depends on the situation that you were talking to or addressing.
- Q. So assume that you do not have a debtor who is going to pay you in full, you've still got the debtor on the telephone, so now you've moved to the payment plan option.
- A. Okay.
- Q. The debtor insists that they are not setting up a payment plan. Did you typically ask the debtor whether they owned any real estate?
- A. Yes, there would have been an occasion when I would have asked that.
 - Q. What would that occasion be?
- A. The suggestion or ask the question did they have the option to delay a monthly payment to be able to settle a medical bill, would their mortgage company allow that.
- Q. Would that same answer also apply to automobiles?

1 Α. Yes. So the purpose of asking about real estate 2 Ο. would be to try and figure out whether they could defer 3 payment? 4 Correct. 5 Α. Would that be the sole purpose? 6 ο. 7 Α. In the capacity as a collector, yes. 8 Q. In your capacity as a collector. Would that also be the sole purpose in asking them about the car 9 10 payment? Α. Yes, for deferment purposes. 11 For deferment purposes. Did you have any 12 Q. reason at all to ask them about ownership of vehicles 13 14 that were paid for? MR. McGILL: In any situation? 15 Collections. We're talking about collections. 16 Q. The only occasion there would be perhaps a 17 Α. loan, a personal loan, with the vehicle as collateral. 18 So you might suggest to the debtors that they 19 go out and get a loan? 20 If they had the collateral, yes. 21 Α. 22 Q. If they owned the assets? 23 Α. (Witness nods head.) Would you -- we're talking about a debtor who 24 Ο.

has refused the payment plan now. We've gotten past

they're not paying in full. We've gotten past they have 1. 2 refused a payment plan. Would you, as a collector, ask them, "Do you own a vehicle?" 3 Α. Yes. 4 And the purpose of that would be to find out 5 what? 6 7 Α. If they had sufficient collateral that they 8 were willing to use to pay a medical bill. 9 Ο. That is to say you would suggest to them that they could maybe borrow some money on it? 10 11 Α. Correct. 12 Would you do the same thing with real estate? Q. Yes. 13 Α. Did you, for the most part, believe them if 14 15 they told you they didn't own a vehicle? Yes. I had no choice. 16 Α. 17 Have you ever been trained to search for Q. assets? 18 19 A. Yes. 20 Have you been trained to search for assets in Q. 21 your capacity as a collector for Medical Data? 22 Yes. With property, yes. A. 23 Q. With property being land? Correct. 24 Α. 25 Ο. So you have been trained to search for land as

1 a collector with Medical Data? 2 Α. Yes. 3 How long ago were you trained in that? 2003, January 2004. I don't know exactly when 4 Α. that part of the training occurred. 5 6 Have you ever been trained to search for 7 automobile ownership? 8 Α. Not as a collector, no. As a collector with Medical Data? 9 10 Correct. Α. 11 Q. Have you been trained to search for checking accounts or savings accounts? 12 13 Α. Only from the questioning of the debtor if they had assets and that. 14 15 So if they told you that they didn't, you had 16 no choice but to believe them? 17 A. Correct. 18 0. Have you ever called an employer --19 Α. Yes. 20 Q. -- in your capacity as a collector? 21 Yes, sir. Α. 22 When you called the employer would you ask the 23 employer about the debtor's personal property assets? 24 Α. No, sir. 25 Q. Did you ever have any reason at all to do that?

1 Q. If you talked to someone about real estate 2 ownership would you have written it down on the 3 computer? Α. Yes. 4 If you talked to someone about the amount of 5 Q. money they had in their checking account would you have 6 7 written it down on the computer? A. Not the dollar amount, only that they 8 acknowledged they had an account. 9 10 Ο. If they acknowledged they actually had money in the checking account would you have noted that fact on 11 the computer? 12 13 Α. A valid checking account, yes. If they told you that they had other personal 14 Q. property assets would you have noted that on the 15 16 computer? Α. Yes. 17 If they told you that they had a source of 18 income besides employment would you have noted it on 19 their face sheet? 20 Yes. 21 Α. 22 Q. Fair enough. (Plaintiff's Exhibit No. 11 was marked for 23 identification.) 24 MR. POSTON: Plaintiff's Exhibit Number 11. 25

Exhibit 3

```
1
            IN THE UNITED STATES BANKRUPTCY COURT
                 MIDDLE DISTRICT OF ALABAMA
 2
 3
       TRICIA VAUGHN,
                                   ) A.P. #: 06-1192
 4
             Plaintiff,
          vs.
 5
       MEDICAL DATA SYSTEMS,
       INC., d/b/a MEDICAL REVENUE
 6
       SERVICES, INC.
 7
            Defendant.
 8
      LERINDA EVANS, ) A.P. #: 06-1196
 9
           Plaintiff,
10
          VS.
      MEDICAL DATA SYSTEMS,
11
      INC., d/b/a MEDICAL REVENUE
      SERVICES, INC.
12
13
             Defendant.
                                    ) A.P. #: 06-1206
      SHNEQUA BONE,
14
15
             Plaintiff,
          vs.
16
      MEDICAL DATA SYSTEMS,
      INC., d/b/a MEDICAL REVENUE
17
      SERVICES, INC.
18
             Defendant.
19
      JERRY BROADWAY,
                                    ) A.P. #: 06-1085
20
            Plaintiff,
21
          vs.
22
      MEDICAL DATA SYSTEMS,
      INC., d/b/a MEDICAL REVENUE
      SERVICES, INC.
23
            Defendant.
24
25
```

```
3
  1
       ROY BOSWELL,
                                      ) A.P. #: 06-1088
  2
              Plaintiff,
  3
           vs.
  4
       MEDICAL DATA SYSTEMS,
       INC., d/b/a MEDICAL REVENUE
       SERVICES, INC.
  5
  6
              Defendant.
  7
       MATTHEW ELLSWORTH,
                                      ) A.P. #: 06-1089
             Plaintiff,
 8
           vs.
 9
       MEDICAL DATA SYSTEMS,
       INC., d/b/a MEDICAL REVENUE
10
       SERVICES, INC.
11
              Defendant.
12
       JOHN DYKES,
                                      ) A.P. #: 06-1094
13
              Plaintiff,
14
           vs.
15
       MEDICAL DATA SYSTEMS,
       INC., d/b/a MEDICAL REVENUE
       SERVICES, INC.
16
17
              Defendant.
18
      RICHARD B. PARRISH,
                                     ) A.P. #: 06-1163
19
             Plaintiff,
          vs.
20
      MEDICAL DATA SYSTEMS,
      INC., d/b/a MEDICAL REVENUE
21
      SERVICES, INC.
22
             Defendant.
23
24
25
```

```
1
       AARON KELLY,
                                    ) A.P. #: 06-1164
  2
              Plaintiff,
  3
           vs.
  4
       MEDICAL DATA SYSTEMS,
       INC., d/b/a MEDICAL REVENUE
       SERVICES, INC.
  5
  6
             Defendant.
 7
       JEFFERY DIXON,
                                    ) A.P. #: 06-1165
             Plaintiff,
 8
           vs.
 9
       MEDICAL DATA SYSTEMS,
10
       INC., d/b/a MEDICAL REVENUE
       SERVICES, INC.
11
             Defendant.
12
       SHARON MCCARTER,
                                     ) A.P. #: 06-1172
13
              Plaintiff,
14
          VS.
15
      MEDICAL DATA SYSTEMS,
       INC., d/b/a MEDICAL REVENUE
16
      SERVICES, INC.
17
             Defendant.
18
      LORETTA MCCLURE,
                                    ) A.P. #: 06-1174
19
             Plaintiff,
          vs.
20
      MEDICAL DATA SYSTEMS,
      INC., d/b/a MEDICAL REVENUE
21
      SERVICES, INC.
22
             Defendant.
23
                  Susan Rankine, Court Reporter
24
                Accurate Reporting Service, Inc.
25
                       439 Rose Avenue
                    Sebring, Florida 33870
```

```
an account, a debtor is going to owe a certain amount of
 1
      money. Fair enough?
 2
           Α.
                Absolutely.
 3
 4
           Q.
                Is there a certain amount of money that a
      debtor should owe before you will contact a clerk of
 5
      court regarding land ownership?
 6
 7
                Yes.
           Α.
                What is that amount?
           Q.
 8
                In my particular circumstance it's a minimum of
           Α.
 9
      $500.
10
                So your testimony is that anything over $500
11
      you might contact the clerk of court to determine land
12
13
      ownership?
                I might, yes.
14
           A.
                And anything under five hundred you would not
15
      contact the clerk of the court?
16
                No.
17
           Α.
                Would you say that you never contact the clerk
18
      of court for anything under $500?
19
20
           Α.
                Yes.
                Or, stated another way, you do not contact the
21
      clerk of court for any debt less than $500?
22
                MR. McGILL: Ever --
23
                MR. POSTON: Ever.
24
                MR. McGILL: -- during the history or life of
25
```

the account?

- Q. If you receive an account for less than \$500 will you contact a clerk of the court to determine land ownership?
- A. I would not contact the clerk of court regarding ownership with a debtor balance less than \$500 ever.
- Q. Okay. Thank you for clarifying that for me, because I told you that I had trouble getting these questions just right. Thank you.

Okay. Now, let's then just talk about accounts over \$500. Now, is it safe to say you do not contact the clerk of court for every debtor that you're collecting on?

- A. I do not contact them for every debtor.
- Q. Obviously, if you called me and you said that I owed you \$1,500 and I said, "Here you go," there would be no need to contact them?
- A. Absolutely.
 - Q. Why waste your time, right?
- A. Take your money, yes, sir.
 - Q. Okay. So, what circumstance -- you're an experienced collector, I know that. What circumstance would prompt you to contact the clerk of court?
 - A. The criteria of account balance owed by the

- debtor, whether it's one or collectively five hundred, gainful full-time employment, and a refusal to make any type of reasonable payment arrangement.
- Q. Okay. In your mind that's going to be the top three right there? There may be others, but that's the top three?
- A. Those three must be present to prompt me even to think about it.
- Q. So if a debtor is not employed, you would not contact -- let's go through those three. I'm just going to set up a hypothetical. A debtor owes \$10,000, the debtor tells you he's not employed and he would be more than happy to pay you ten dollars a month. Would you contact the clerk of court under that scenario?
 - A. First, I wouldn't be required to qualify him.
 - O. Because?

1.2

- A. Because a ten-dollar monthly payment on a \$10,000 balance isn't reasonable. It would take over a hundred years to pay that. That's not reasonable.
- Q. Okay. Fair enough. But if he told you, "All I can pay is ten dollars a month because I'm not employed" --
- A. I would still have to attempt to qualify him for a reasonable payment arrangement.
 - Q. But if he said, "Look, ten dollars is all that

- I've got, all I can pay, " would you contact the clerk of court to determine real estate ownership?
- A. At that point, age, prior history on the account, would come into play. The high balance on the account would come into play.
- Q. Sure.

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- A. And more often than not I believe I would.
- Q. Fair enough. Now, let's back up a second. Now we're talking about training. Okay? You said that you have been trained on contacting the clerk of court regarding land ownership. Have you received any other training regarding assets? Since your initial training have you received any other training?
 - A. Regarding assets in general?
- Q. Regarding assets in general, yes, ma'am.
- A. Yes.
- Q. You have? Would you tell me about that, please?
- A. In our qualification process to determine reasonable payment plan arrangements --
 - Q. Yes, ma'am.
- 22 A. -- we review income versus expenses.
- Q. Yes, ma'am.
- A. Part of reviewing income versus expenses includes actual wage income, obviously. When you're

- qualifying the expenses would be mortgage, rent, car payment, insurance payment, health benefits, child support and other things that an individual would qualify as required monthly expenses and then you have a ratio of what's available to make a reasonable payment out of what's left.
 - Q. Okay.

б

- A. So obviously, because of that process, you are obtaining information they own their home or they are owning it, trying to own it --
 - O. Sure.
- A. -- or they are paying on a vehicle, just to qualify them on that income expense ratio.
- Q. Okay. So if I get a picture, if I get a picture here of the collection process, when you're dealing with a debtor you are dealing with someone who is -- obviously, you are first trying to get the payment in full. That doesn't occur, then you are falling back on a secondary position to try to determine a payment plan.
 - A. A reasonable payment arrangement, yes, sir.
- Q. What you call a reasonable payment arrangement. You yourself are not going to just take any old payment plan?
- A. No, sir.

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1
                MR. McGILL: Would it be better, maybe she'll
 2
           understand it better as a proposed payment
 3
           arrangement. Maybe that will help her, help her
           understand.
 4
 5
                Whatever you want to call it. Before you take
       it to your supervisor do you find out the information
 6
 7
       that's going to go into the payment arrangement?
 8
           Α.
                Yes.
 9
                Okay. And if I understood your testimony
10
       correctly, you would be asking for income, is that true?
11
           Α.
                Yes.
                You would be asking about rent and mortgage
12
13
       payment?
14
           Α.
                Yes.
15
                And you would be asking about other monthly
16
       expenses?
17
           Α.
                Yes.
                To get to a bottom line of what's left over,
18
19
      which you're going to try to direct them to a reasonable
20
      payment arrangement?
21
          Α.
               Yes.
22
          Q.
               Okay. During that process in talking to
23
      debtors do you ever ask them do they own real estate?
24
          Α.
               Yes.
25
               And they say, "Yes. I'm buying a house.
          Q.
```

sure do." What would you ask them at that point?

- A. That's really broad. Could you --
- Q. Sure. You're trying to find out a payment arrangement and you would ask them, "Do you own a house?" And they say yes. Are you going to ask them what their mortgage payment is?
 - A. No.

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- O. You're not?
- A. I already know that.
- 10 Q. How would you know it?
 - A. Because in my expense assessment you have already told me.
 - Q. I'm talking about during the first initial contact with the debtor as you're working out the payment arrangement, the expense assessment, assessment, you are asking them what their mortgage payments are?
 - A. Mortgage or rent, yeah.
 - Q. Mortgage or rent. During the assessment process do you ask them if they own a house?
 - A. Probably on certain occasions. If you have no rent or mortgage payment, i.e. do you own your home?
 - Q. If a debtor tells you that they are paying a \$500 mortgage payment and you list that down on the assessment, do you then inquire about other real estate?
 - A. Generally, no.

Would there ever be an occasion that you would? 1 Q. Yes. 2 Α. What would lead you to ask if they owned other 3 ٥. real estate? 4 Settlement opportunities for them. Α. 5 Why would you ask them if they owned other real ο. 6 estate? 7 Settlement opportunities for them. 8 Α. What purpose does that serve? 9 Q. Settlement opportunities? 10 Α. 11 ο. Yes. The opportunity for a debtor to enter into an 12 Α. arrangement to save a portion of their bill or have a 13 portion of their bill written off. 14 15 Let's take an example then. You have gone through the assessment phase, you have obtained their 16 monthly expenses and there is only \$20 left over every 17 18 month. Okay. 19 Α. And they owe a \$10,000 debt. That wouldn't be 20 reasonable, would it, \$20 a month on a \$10,000 debt? 21 No. I couldn't establish a payment plan for 22 Α. 23 them, no, sir. What would be your next step at that point? 24 I would review an option available to them to 25

settle the account.

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- Q. But they only have \$20 left over.
- A. They have other options available to them other than just that.
- Q. Okay. Would you tell me some of those other options?
 - A. Sure. Using your example of a \$10,000 debt --
- 8 | O. Yes.
- A. -- and a mortgage payment in the assessment they own their home.
- 11 O. Yes.
- 12 A. The particular facility I work at allows you to
 13 offer a 50-percent bill reduction.
- 14 Q. So that would be \$5,000?
 - A. Right. An opportunity for them to rid themselves of the overall debt owed.
- 17 Q. Yes.
- A. I would enter a discussion if they would be comfortable finding out if they were able to secure a type of equity loan --
 - Q. Okay.
- A. -- to take advantage of a bill reduction and clear that out, extend their payment then on the five thousand then over a 15- or 20-year period less burdening to them --

- Q. Yes.
- A. -- and making me go away.
- 3 0. Yes.

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- A. So it's an opportunity for them to settle the large debt, save a significant amount of money --
 - Q. Sure.
 - A. -- and extend the obligation to repay that over a longer period of time. If they were comfortable with that that's an available option.
 - Q. So under my hypothetical then you would then begin asking them about equity in their home?
- A. Not on every occasion, no.
- MR. McGILL: In this example.
- Q. Under this hypothetical you would say, "Hey, do you own any equity in your home?" You would ask them that?
 - A. I first would offer them the settlement that,
 "There's another option available. I don't know if you
 could take advantage of it."
 - Q. And you would tell them, "I'll settle this for \$5,000 right now," or, "I'll settle this for a 50-percent reduction right now." And the debtor tells you, "Gosh, I don't have \$5,000." What would you ask them then?
 - A. That's when I would determine any other equity

```
they have in their home or their property or if they
 1
 2
       could defer a payment, which is usually interest free,
       that would give them a pool of money. A lot of
 3
      people -- I personally wasn't aware of it -- aren't
 4
      aware of those things. If they say they can't, they
 5
      can't. We're done.
 6
 7
               Okay. Good. Let's go back to the obstinate
          Q.
      debtor. "I don't have any money. I'm not working. You
 8
 9
      can't get blood out of a turnip. You can ask me all day
10
      long for money, but I don't have it." What do you do at
      that point?
11
                "The balance of the debt is still due in full
1.2
          Α.
               When you first contact them it's due and --
13
               Let's use our $10,000 hypothetical. It's a big
14
15
      old balance. The guy says, "I'm not working. You can't
16
      get blood out of a turnip. Nothing you can get from
17
      me."
               "I appreciate your circumstances, but you
18
      received services and the facility does need to be paid
19
20
      for those."
21
          Q.
               Sure.
               That's our script.
22
          Α.
23
          Ο.
               I understand.
               "Collection efforts will continue. If you're
24
          A.
      only able to make an effort payment on your balance, I
25
```

1 would suggest you do that. It will show you're 2 interested in paying for the care you received." That's basically the script. 3 Okay. Great. Would you at that point contact 4 ο. the clerk of court to determine real estate ownership? 5 Excuse me. Land ownership? 6 7 Α. Yes. Okay. Would you conduct any other 8 Q. 9 investigation into assets at that point? 10 Α. Yes. Q. Such as? 11 I have the capacity to refer accounts to 12 A. corporate office for legal review. 13 Okay. What else would you do? 14 Ο. I would refer them to corporate for legal 15 Α. review. 16 Besides that? Is there anything else you would ο. 17 do? 18 Me personally, no. 19 Α. Yes. Anything that you personally would do. 20 Q. I'm not worried about what the suits do up in corporate. 21 I'm talking about the frontline soldier. 22 No. I'm done. 23 Α. 24 Q. You're done at that point? 25 Α. I'm going to chase after someone else and get

- his money. Yes, sir, I'm done.
- Q. Okay. Good. Do you have the ability to look
- 3 for automobile ownership?
- 4 A. No.

- Q. Would you ask the debtor, "Hey, do you own a car?"
- 7 A. Again, I would do that in the assessment. "Do 8 you have a car note?"
- 9 Q. Let's suppose the debtor says, "No, I don't have a car note." So you have worked through that.
- 11 "No, I don't have a car note. I don't have a house
- 12 note. I live with my mom and I draw social security. I
- buy cigarettes. I buy beer. I don't have a car note.
- 14 I don't have a house note. That's it." Would you ask
- them at that point, "Well, do you own real estate?"
- 16 A. Nope.
- Q. Would you ask them, "Do you own a car?"
- 18 A. No.
- Q. Would you ask them if they had a savings
- 20 account?
- 21 A. No.
- 22 Q. Would you ask them if they owned a plasma TV?
- 23 A. No.
- Q. Would you ask them if they owned any other
- 25 personal property assets?

A. No.

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- Q. So really the determination of personal property assets and real property, land assets, comes about during the monthly payment assessment process?
 - A. The initial payment process.
- Q. The initial payment process. Do you have an instinct for when someone is lying?
 - A. Absolutely.
- Q. I believe you. I really do believe you. So if you thought someone was lying -- "I'm not working. I live with my mama, and all I've got is social security." If you had the idea that they were lying, what would you do at that point? Besides refer them to legal, what would you personally do at that point?
- A. At this point I put it in SA status because I get a credit report.
- Q. SA status then generates a credit report?
- 18 A. Uh-huh.
- Q. Okay. How long have you had the ability to put an account in SA status?
 - A. Twelve to eighteen months.
- 22 Q. Twelve to eighteen months? Prior to that --
- 23 A. Nope.
- Q. -- you never got a credit report?
- 25 A. No. I'm sorry.

```
Pardon me?
 1
           Q.
 2
                No.
           Α.
                Do you actually get to look at the credit
 3
           Q.
       report or does someone else look at it?
 4
                Someone else does.
           Α.
 5
                Okay. And they report back to you?
 6
           ο.
 7
                Document it in my notes.
           Α.
                Well, I say report it back to you, but it's
 8
       documented in the notes and then maybe another collector
 9
       might handle it?
10
           Α.
                No.
11
                You would handle it?
12
           Q.
13
           Α.
                Oh, yes.
14
                So if you called me, I may not be able to just
           Ο.
       shake you, huh?
15
16
           Α.
                No, sir.
                Do you collect for Flowers Hospital?
17
           Q.
18
           Α.
                I have.
19
           Q.
                Do you currently?
20
                No, sir.
          Α.
21
                Good. Have you ever personally asked a debtor,
          Q.
22
      "Do you own a home?"
23
          Α.
                Yes.
24
                Sure. Okay. And they said, "Yes, I do." And
          Q.
25
      you say, "How much do you pay for it?" And they say,
```

1 Do you ask them if they own any other real "\$500." 2 estate? 3 Α. No. So you are usually satisfied with the real 4 Q. 5 estate answer if they say, "I make this much monthly 6 payment," no need to ask about any other real estate? 7 Α. I can't answer that yes or no. You tell me you own a home and it's valued at \$500, I'm not going to ask 8 you additional questions because you're not being 9 10 honest. O. Sure. 11 12 It's not reasonable to believe that house is 13 only worth \$500. 14 ο. You normally ask them what the house is worth? 15 A. No. 16 Do you don't usually ask them that? Q. 17 No. Α. 18 0. Do you usually ask them what the total mortgage 19 is? 20 Α. No. The mortgage payment. 21 Q. All you're concerned about is the mortgage 22 payment? 23 Α. It gives you a ballpark of what it's worth. 24 Because that gives you an idea how much money Q. 25 they can pay toward a reasonable payment plan?

1 The mortgage payment gives you an idea of how Α. 2 much the house is worth. 3 Ο. It does? How so? Basic common sense. Α. So if I told that you I had a \$500-a-month 5 6 house payment, what would my house be worth? 7 I would guesstimate about \$50,000. A. Okay. If I told you I had a \$1,500 mortgage 8 Q. 9 payment, how much would my house be worth? 10 About thirteen to fourteen. I don't have a 11 calculator. 12 Q. Thirteen to fourteen thousand or a hundred and 13 thirty? A hundred. Add the zero. It's about ten 14 Α. 15 percent. Your mortgage payment is about ten percent of 16 the value of your house. 17 0. Is that right? That's what I would calculate. 18 Α. 19 So a \$2,500 mortgage payment would be? Q. 20 \$250,000 house. Α. 21 Okay. Fair enough. When you start asking Ο. 22 about cars you're generally asking about car payments, 23 right, or at least car lease payments, is that right? 24 If they -- to qualify them for the expense if

they have a car payment, yes.

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IN THE UNITED STATES DISTRICT COURT
 1
                   MIDDLE DISTRICT OF ALABAMA
                                         CERTIFIED COPY
 3
                                   ) CASE NO: 1:06-CV-729
 4
      LETICIA ANDREWS,
             Plaintiff,
 5
          VS.
 6
      MEDICAL DATA SYSTEMS,
      INC., d/b/a MEDICAL REVENUE
 7
      SERVICES, INC.
 8
             Defendant.
 9
      CYNTHIA F. TONEY, a/k/a
                                    ) CASE NO: 2:06-CV-949
10
      CYNTHIA F. PASSMORE,
             Plaintiff,
11
          vs.
12
      MEDICAL DATA SYSTEMS,
      INC., d/b/a MEDICAL REVENUE
13
      SERVICES, INC.
14
           Defendant.
15
16
                       DEPOSITION OF
17
18
                       BARBARA THOMAS
19
                Taken on Behalf of the Plaintiffs
20
21
          DATE TAKEN:
                              April 6, 2007
22
          TIME:
                              11:08 AM - 12:15 PM
                              Inn on the Lakes Hotel
          PLACE:
                              3100 Golfview Road
23
                              Sebring, Florida 33875
24
25
```

```
1
                                     ) A.P. #: 06-1088
      ROY BOSWELL,
 2
              Plaintiff,
 3
           vs.
 4
      MEDICAL DATA SYSTEMS,
       INC., d/b/a MEDICAL REVENUE
 5
       SERVICES, INC.
 6
              Defendant.
                                      ) A.P. #: 06-1089
      MATTHEW ELLSWORTH,
 7
             Plaintiff,
 8
           vs.
 9
      MEDICAL DATA SYSTEMS,
      INC., d/b/a MEDICAL REVENUE
10
      SERVICES, INC.
11
              Defendant.
12
      JOHN DYKES,
                                      ) A.P. #: 06-1094
13
             Plaintiff,
14
          vs.
15
      MEDICAL DATA SYSTEMS,
      INC., d/b/a MEDICAL REVENUE
      SERVICES, INC.
16
              Defendant.
17
                                     ) A.P. #: 06-1163
      RICHARD B. PARRISH,
18
             Plaintiff,
19
          vs.
20
      MEDICAL DATA SYSTEMS,
      INC., d/b/a MEDICAL REVENUE
21
      SERVICES, INC.
22
             Defendant.
23
24
25
```

```
1
                                     ) A.P. #: 06-1164
      AARON KELLY,
 2
              Plaintiff,
 3
           vs.
 4
      MEDICAL DATA SYSTEMS,
       INC., d/b/a MEDICAL REVENUE
 5
       SERVICES, INC.
 6
             Defendant.
 7
      JEFFERY DIXON,
                                      ) A.P. #: 06-1165
 8
             Plaintiff,
           VS.
 9
      MEDICAL DATA SYSTEMS,
      INC., d/b/a MEDICAL REVENUE
10
      SERVICES, INC.
11
             Defendant.
12
      SHARON MCCARTER,
                                     ) A.P. #: 06-1172
13
             Plaintiff,
14
          vs.
15
      MEDICAL DATA SYSTEMS,
      INC., d/b/a MEDICAL REVENUE
      SERVICES, INC.
16
             Defendant.
17
                                     ) A.P. #: 06-1174
      LORETTA MCCLURE,
18
             Plaintiff,
19
          vs.
20
      MEDICAL DATA SYSTEMS,
21
      INC., d/b/a MEDICAL REVENUE
      SERVICES, INC.
22
             Defendant.
23
                   Susan Rankine, Court Reporter
24
                Accurate Reporting Service, Inc.
                        439 Rose Avenue
25
                     Sebring, Florida 33870
```

month. You work with them.

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- Ο. During the payment plan process, during the payment plan process, do you inquire about how much rent they pay?
 - Α. Yes, we do try to base this on a monthly income.
 - Q. During the payment plan process do you inquire about what their mortgage payment may be?
 - Α. Yes.
- Q. During the payment plan process do you ever ask them if they own any other real estate?
- MR. McGILL: Aside from the house? 12
- THE WITNESS: Right. 13
- 14 MR. McGILL: Is that the question?
- MR. POSTON: That is the question. 15
- 16 No. No. Α.
- 17 Q. Okay. So if you called me and I said, "Look, 18 my mortgage payment is \$2,005 a month," would you ask me, for example, "Well, do you own any other real 19 estate?"
- 21 Α. No.
 - During the payment plan process do you ever inquire about the amount of their car payment?
- 24 Α. Again, only to establish their monthly income 25 and deferring a payment.

correct?

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- A. Yes.
- O. He had asked you about pulling credit reports.
- 4 I want to make sure everybody is on the same page on
- 5 | that. You, as a collector, you don't have authority to
- 6 decide on your own to pull a credit report, do you?
- 7 A. No.
 - Q. Is that somebody else's job?
- A. To my knowledge I don't even know who does
- 10 that.
- Q. So you don't have the authority to pull a
- 12 | credit report?
- A. Absolutely not.
- Q. Now, we have talked about a -- we have talked about payment plans.
- 16 A. Yes, sir.
- Q. Now, with payment plans is there -- before you talk about a payment plan do you need information to discover what they can pay? In other words, is there some information you need to get to determine whether or not you can actually present a payment plan to them? Do you have to have supervisor authority to give a payment
- 23 plan?
- 24 A. Now, yes.
- 25 Q. Okay. What process do you go through to get

IN THE UNITED STATES BANKRUPTCY COURT FOR THE MIDDLE DISTRICT OF ALABAMA NORTHERN DIVISION

In the matter of: CAMBRON, James R. and Wendy L.,) Case No. 05-11879 Debtors. JAMES R. CAMBRON) AP No. 06-1057 MEDICAL DATA SYSTEMS, INC. WENDY L. CAMBRON) AP No. 06-1058 vs. MEDICAL DATA SYSTEMS, INC. Montgomery, AL March 15, 2007, 9:47 a.m.

> TRANSCRIPT OF PROCEEDINGS BEFORE THE HONORABLE WILLIAM R. SAWYER UNITED STATES BANKRUPTCY JUDGE

APPEARANCES:

David G. Poston Michael D. Brock BROCK & STOUT P.O. Drawer 311167 Enterprise, AL 36330

Russell A. McGill Brunson & Associates P.O. Box 1189 301 Broad St. Gadsden, AL 35902

Electronic Recorder Operator:

Linda A. Bodden

Transcriber:

Patricia Basham 6411 Quail Ridge Drive Bartlett, TN 38135 901-372-0613

Proceedings recorded by electronic sound recording; Transcript produced by transcription service.

Ball - Direct 17 1 Α. That is correct. Your letter states that you are going to seek certain 2 Q. information, if available, to determine what further collection 3 action to take? 4 5 That is negative. Our letter states that we may. Α. 6 Q. Okay. So your letter states that you may - the letter 7 says, "The information we may be seeking, if available, to determine what further collection to take." Is that correct? 8 9 Α. That is correct. Then you list six different things in your letter that 10 Q. you will seek or may seek, if available; is that correct? 11 Α. That is correct, yes. 12 Okay. To determine what further collection effort to 13 Q. 14 take. Okay. And when you sent these letters to the Cambrons, did you have a judgment against them? 15 16 Α. No. Okay. Had you filed a lawsuit against them? 17 Ο. We hardly ever. 18 Α. No. As a matter of fact, Medical Revenue Service does not 19 file lawsuits; isn't that correct? 20 Α. You get into a twist of law here, and I think you 21 22 answered this question and I forget exactly how my lawyer answered it, but I will try to paraphrase it simply. 23 vast majority of the situations that we operate under, the 24

lawsuit is instituted by the hospital, not us. It is very rare

Ball - Direct

that we institute the lawsuit.

- Q. Well, my question to you is simple. Does Medical Revenue Service file lawsuits in the state of Alabama?
- A. I do not believe that we have a client in Alabama that has us do lawsuits. So, therefore, I believe the answer to that is no.
- Q. And this letter that you send out is the initial letter, Plaintiff's Exhibit "A" and "B" is the initial letter that you send out on all accounts that are due the hospital; is that correct?
- A. Yes. Every account that we get, we have an obligation to send out a letter on every account that we get. And on the vast majority of the accounts, the only letter that they will get is this letter and, if we didn't have to send out letters, we wouldn't send the vast majority of them out.
- Q. I am sorry. What did you say?
- A. I said if it wasn't for the fact that we are required by the Fair Debt Collection Practices Act to notify them by a letter, the vast majority of these letters that are sent out, we would not send out.
- THE COURT: Excuse me. Then do you follow up with a telephone call?
- THE WITNESS: Yeah. All of our business is done on the phone, not by letters, for all intents and purposes.
- Q. All of your business is done by the phone; is that

Ball - Direct

19

correct? 1 The vast, vast majority of the money that we collect 2 Α. is money that we collect by talking to the guarantor. 3 All right. Now the letter states the information you 4 may seek, if available, to determine what further collection 5 efforts to take and then you list real estate ownership and 6 equity; is that correct? 7 That is affirmative. 8 Α. Okay. Now my question to you is would foreclosing on 9 Ο. the Cambrons' home be a further collection effort? 10 MR. McGILL: I would object, Your Honor. 11 Α. Yes. 12 MR. McGILL: I don't understand the relevance of that 13 question. 14 MR. BROCK: Well, I think it is -15 THE COURT: Excuse me. I will overrule the objection. 16 Answer it again. Why don't you re-ask the question? 17 BY MR. BROCK: 18 My question is, and I base this upon your letter, you 19 0. list real estate ownership and equity. My question to you and, 20 again, Judge, the basis of this is a least sophisticated 21 consumer. My question to you is would foreclosing or taking 22 the Cambrons' real estate be a further collection effort? 23 MR. McGILL: I am going to again object and state to 24 Your Honor that there is nowhere in this letter that even 25

Ball - Direct

Q. What about automobile ownership? Your letter states that this is some information, number five, automobile ownership. Information we may be seeking if available to determine what further collection efforts to take is automobile ownership. Did either Mr. Cambron or Mrs. Cambron own any automobiles?

- A. I don't know the answer to that. Your Honor, we are going to go through six different questions here and I guess I can answer all of them to say that, you know, we send out a letter and it says we may do these things, and the answer is no. So we can take a lot of time asking it six times or we can answer it no.
- Q. Okay. So you are testifying in this case that you did not do any of these six items listed on Plaintiff's Exhibit "A" and "B" on either Mr. Cambron or Mrs. Cambron?
- A. Because I don't believe, and then I will have to maybe stop here, those are things that we would normally do when we get a hold of the person on the telephone, and those are the standard questions that the collector is asked to ask when they talk to them because that is how we collect our money, and it would appear that we didn't get the opportunity to do that.
- Q. Over a four-year period, you didn't get the opportunity to do that?
- A. That is correct.
 - Q. So are you telling me that the only way you get the

Ball - Direct 25 items listed in one through six is if you call them up and ask 1 them, the debtors, on the telephone? 2 3 No, sir, I'm not saying that. I said that is the 4 primary way. 5 Q. Okay. Sometimes there would be other reasons that would 6 Α. 7 bring that up. Okay. Well, why doesn't your letter say that we will 8 be calling you up on the telephone and asking you if you own 9 10 any of these assets? 11 Α. This is the way that we -MR. MCGILL: I will object to that question, Your 12 Honor. He is asking a question in the negative. I could say 13 why don't you put in a letter, you know -14 THE COURT: Okay. I will sustain the objection. 15 Your letter doesn't state that you were going to call 16 0. them up on the telephone and ask them if they have any of these 17 assets; is that correct? 18 19 Α. That would be correct, yes. So I will go back to my previous question and in the 20 0. Cambrons case, the case we are here about today, Medical 21 Revenue Service didn't find out any of the information listed 22 on one through six, is that correct? 23 A. That is correct. 24 Well, that would actually be incorrect because you did 25

Q.

Ball - Cross 35 us, we have to send a that letter out. 1 And why do you send the letter out to begin with, any 2 letter? 3 The Fair Debt Collection Practices Act requires that 4 5 we notify. Now you have a procedure with regard to 6 Ο. collecting accounts; correct? 7 That is correct. 8 A. When you get an account in initially, your first 9 10 action is to do what? Send a letter. 11 Α. And after that letter, what is your responsibility? 12 Ο. Then we attempt to collect the debt. 13 Α. Okay. Now we have talked a lot about this letter 14 Q. 15 here. That's correct. Α. 16 Now there are six things listed there. When do you 17 try to find out about those six things? 18 The first time and the ideal time is when we get them 19 Α. on the telephone, when we talk to the person, because the 20 intent of getting a person on the telephone is to talk to them 21 and to determine can they in fact pay the debt and to counsel 22 them, explain why the debt is there, that it is in fact a real 23 debt because a large number of people don't pay medical bills 24

because they don't think they owe the money. They think their

Ball - Cross

insurance company paid the - and on and on. So very frequently, especially on small balances like this, nobody has talked to them yet.

- Q. Now, Mr. Cambron, you have seen your PL-1 letter, what we have referred to as PL-1 letter, Plaintiff's Exhibit "E." When you first take a look at that page, taking aside bankruptcy, do you think he would have the ability to pay this debt?
- A. Yes.

- Q. Why?
- 11 A. Because he has employment.
 - Q. And?
 - A. And it has got a co-pay, meaning the insurance has been paid. In our statistics, of accounts that are placed with us in secondary collection on an overall basis, we collect, over a period of about six to seven years, we will collect approximately six percent of the balance that is passed to us. If the person did not have insurance, we will collect about one point five percent, and if the person did have insurance, we will collect about eighteen percent.
 - Q. Okay. Now when you get this letter in or when you get a debt in, your first responsibility is to send the letter and you have testified to that. But in every case will you have to go through any of those steps that you have listed, one through six; will that always be a necessity for you?

Ball - Cross 37 I am sorry? 1 A. When you send this letter out, you have got these six 2 Q. things listed. 3 4 A. Right. That you may seek, if available? 5 Q. They are all things that we may do. Α. 6 But in every case you are not going to have to go 7 Q. through all of this stuff; are you? 8 No, absolutely not. 9 A. 10 Q. Sometimes you can call people up and just get a 11 payment; can't you? Yeah, particularly, as I just answered, particularly 12 with co-pays if you can establish phone communication with them 13 and convince them that the amount is payable, in a large amount 14 of the circumstances they will pay the bill. 15 Okay. Now Mr. Brock had asked you in the past about 16 0. filing lawsuits in Alabama. I want to clarify that for the 17 judge and make sure he understands that situation. When you 18 file a lawsuit, do you file it in the name of Medical Data or 19 do you file it in the name of the actual creditor? Tell me how 20 21 the process works. Well, because we are representing the hospital, then 22 we will ultimately in some situations we will tell the hospital 23 that we think they should initiate suit against the individual 24

or sometimes the hospital will tell us that they think there

Ball - Cross 44 agency for long-term collection. 1 So at the point you get this, how many letters like 2 Q. yours do you think have gone out by other agencies? 3 They have received - a typical person has received at Α. 4 least eight letters in ninety percent of the hospitals that you 5 deal with. Sometimes ten or twelve letters. 6 7 That's why I said in the beginning the vast majority of these, we would never send a letter out in the first place 8 if we didn't have to because, if they were going to pay the 9 account as a result of a letter, they would have already paid 10 it. 11 Q. With regard to this particular letter, this letter 12 doesn't say you are seizing real estate; does it? 13 No, it does not. 14 Α. This letter doesn't say that you are going to seize 15 their vehicle; does it? 16 No, it does not. 17 Α. It doesn't say you are going to seize personal 18 0. 19 property? 20 Α. No, it does not. Savings account? 21 Q. 22 Α. No. And under verification of employment, at least in the 23 Cambron case, when you call, you still have the obligation to 24 follow the FDCPA; correct? 25

A. Yeah, when we call the place of - if the guarantor has left a phone number for the place of employment and we can't get them at the residence, we will attempt to contact them at their place of employment in case we can talk to them on the phone at the place of employment. It will also give us the opportunity at the same time on the same phone call to verify that they are employed because that is another thing that will add into, okay, how do we continue to pursue this account if we are going to continue to pursue the account. You know, if they have got a job, it is going to be more payable than if they are not working anymore.

Q. And this information is important to you, these six items are important to you for one purpose; aren't they; it is important for you to know whether or not these people can pay?

A. Those are some indicators as to whether or not they would be able to pay that we would ask them about. That is why, when we get them on the telephone, we tell our collectors to ask them about those things. You know, do you own a house; you know, how much equity have you got in your house. Maybe you can refinance your house. Maybe, you know, you could take out a second mortgage on your house to pay your hospital bill. You know, have you got four motorcycles. Maybe you could sell one of the motorcycles to pay your debt. You are counseling them.

MR. McGILL: Your Honor, that's all I have.

THE COURT: Mr. Brock.

```
IN THE UNITED STATES BANKRUPTCY COURT
 1
                  MIDDLE DISTRICT OF ALABAMA
 2
                                     ) A.P. #: 06-1192
 3
       TRICIA VAUGHN,
              Plaintiff,
 4
           vs.
 5
       MEDICAL DATA SYSTEMS,
       INC., d/b/a MEDICAL REVENUE
 6
       SERVICES, INC.
 7
           Defendant.
 8
                                     ) A.P. #: 06-1196
       LERINDA EVANS,
 9
              Plaintiff,
10
           vs.
       MEDICAL DATA SYSTEMS,
11
       INC., d/b/a MEDICAL REVENUE
       SERVICES, INC.
12
             Defendant.
13
                                     ) A.P. #: 06-1206
       SHNEQUA BONE,
14
              Plaintiff,
15
           vs.
16
      MEDICAL DATA SYSTEMS,
17
       INC., d/b/a MEDICAL REVENUE
       SERVICES, INC.
18
             Defendant.
19
      JERRY BROADWAY,
                                     ) A.P. #: 06-1085
20
             Plaintiff,
21
          vs.
      MEDICAL DATA SYSTEMS,
22
      INC., d/b/a MEDICAL REVENUE
23
      SERVICES, INC.
24
             Defendant.
25
```

```
3
  1
                                       ) A.P. #: 06-1088
       ROY BOSWELL,
 2
              Plaintiff,
 3
           vs.
  4
       MEDICAL DATA SYSTEMS,
       INC., d/b/a MEDICAL REVENUE
 5
       SERVICES, INC.
 6
              Defendant.
 7
       MATTHEW ELLSWORTH,
                                      ) A.P. #: 06-1089
 8
              Plaintiff,
           vs.
 9
       MEDICAL DATA SYSTEMS,
10
       INC., d/b/a MEDICAL REVENUE
       SERVICES, INC.
11
              Defendant.
12
       JOHN DYKES,
                                      ) A.P. #: 06-1094
13
              Plaintiff,
14
           vs.
15
       MEDICAL DATA SYSTEMS,
       INC., d/b/a MEDICAL REVENUE
       SERVICES, INC.
16
17
              Defendant.
      RICHARD B. PARRISH,
18
                                      ) A.P. #: 06-1163
              Plaintiff,
19
           vs.
20
      MEDICAL DATA SYSTEMS,
21
      INC., d/b/a MEDICAL REVENUE
      SERVICES, INC.
22
             Defendant.
23
24
25
```

```
1
       AARON KELLY,
                                      ) A.P. #: 06-1164
 2
              Plaintiff,
 3
           vs.
       MEDICAL DATA SYSTEMS,
 4
       INC., d/b/a MEDICAL REVENUE
       SERVICES, INC.
 5
              Defendant.
 6
 7
       JEFFERY DIXON,
                                      ) A.P. #: 06-1165
 8
              Plaintiff,
           VS.
 9
       MEDICAL DATA SYSTEMS,
       INC., d/b/a MEDICAL REVENUE
10
       SERVICES, INC.
11
              Defendant.
12
       SHARON MCCARTER,
                                      ) A.P. #: 06-1172
13
              Plaintiff,
14
           vs.
15
       MEDICAL DATA SYSTEMS,
       INC., d/b/a MEDICAL REVENUE
       SERVICES, INC.
16
17
              Defendant.
       LORETTA MCCLURE,
                                      ) A.P. #: 06-1174
18
19
              Plaintiff,
           vs.
20
      MEDICAL DATA SYSTEMS,
       INC., d/b/a MEDICAL REVENUE
21
       SERVICES, INC.
22
              Defendant.
23
                   Susan Rankine, Court Reporter
24
                 Accurate Reporting Service, Inc.
                        439 Rose Avenue
25
                     Sebring, Florida 33870
```

And when you would phone a debtor in an attempt 1 to collect a debt would you ask the debtor whether he or 2 she owned any personal property asset? 3 Α. 4 No. When you would phone a debtor in an attempt to 5 collect a debt would you ask the debtor whether he or б she owned a checking or savings account? 7 Α. No. 8 In your capacity as a collector did you ever 9 Q. have the occasion to call and verify employment? 10 Α. Yes. 11 Do you recall whether you were required to 12 Q. verify employment as part of the collection process? 13 Α. Yes. 14 As far as you remember that was a mandatory 15 part of the collection process to verify employment? 16 Α. Yes. 17 What purpose -- what technique would you use to 18 19 verify employment? I would ask for the HR manager and I would 20 verify if Bob Evans worked there. It's a yes or no 21 22 question. If they said yes, then I would say, "Thank you very much." 23 If the HR manager asked you your name would you 24 25 give it to them?

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IN THE UNITED STATES BANKRUPTCY COURT
                 MIDDLE DISTRICT OF ALABAMA
 2
      TRICIA VAUGHN,
                                    ) A.P. #: 06-1192
 3
 4
             Plaintiff,
          vs.
 5
      MEDICAL DATA SYSTEMS,
 6
      INC., d/b/a MEDICAL REVENUE
      SERVICES, INC.
 7
             Defendant.
                                     ) A.P. #: 06-1196
      LERINDA EVANS,
 9
             Plaintiff,
10
          vs.
      MEDICAL DATA SYSTEMS,
11
      INC., d/b/a MEDICAL REVENUE
      SERVICES, INC.
12
             Defendant.
13
                                     ) A.P. #: 06-1206
14
      SHNEQUA BONE,
             Plaintiff,
15
          vs.
16
      MEDICAL DATA SYSTEMS,
      INC., d/b/a MEDICAL REVENUE
17
      SERVICES, INC.
18
             Defendant.
19
                                     ) A.P. #: 06-1085
      JERRY BROADWAY,
20
             Plaintiff,
21
          vs.
22
      MEDICAL DATA SYSTEMS,
      INC., d/b/a MEDICAL REVENUE
      SERVICES, INC.
23
             Defendant.
24
25
```

```
1
                                      ) A.P. #: 06-1088
       ROY BOSWELL,
 2
              Plaintiff,
 3
           vs.
       MEDICAL DATA SYSTEMS,
 4
       INC., d/b/a MEDICAL REVENUE
       SERVICES, INC.
 5
              Defendant.
 6
       MATTHEW ELLSWORTH,
                                      ) A.P. #: 06-1089
 7
              Plaintiff,
 8
           vs.
 9
       MEDICAL DATA SYSTEMS,
       INC., d/b/a MEDICAL REVENUE
10
       SERVICES, INC.
11
              Defendant.
12
                                      ) A.P. #: 06-1094
       JOHN DYKES,
13
              Plaintiff,
14
           vs.
       MEDICAL DATA SYSTEMS,
15
       INC., d/b/a MEDICAL REVENUE
       SERVICES, INC.
16
              Defendant.
17
      RICHARD B. PARRISH,
                                      ) A.P. #: 06-1163
18
19
              Plaintiff,
           vs.
20
      MEDICAL DATA SYSTEMS,
       INC., d/b/a MEDICAL REVENUE
21
      SERVICES, INC.
22
              Defendant.
23
24
25
```

```
1
       AARON KELLY,
                                      ) A.P. #: 06-1164
 2
              Plaintiff,
 3
           vs.
 4
       MEDICAL DATA SYSTEMS,
       INC., d/b/a MEDICAL REVENUE
       SERVICES, INC.
 5
 6
              Defendant.
 7
       JEFFERY DIXON,
                                      ) A.P. #: 06-1165
              Plaintiff,
 8
           vs.
 9
       MEDICAL DATA SYSTEMS,
       INC., d/b/a MEDICAL REVENUE
10
       SERVICES, INC.
11
              Defendant.
12
       SHARON MCCARTER,
                                      ) A.P. #: 06-1172
13
              Plaintiff,
14
           vs.
       MEDICAL DATA SYSTEMS,
15
       INC., d/b/a MEDICAL REVENUE
       SERVICES, INC.
16
17
              Defendant.
                                      ) A.P. #: 06-1174
18
      LORETTA MCCLURE,
19
              Plaintiff,
          vs.
20
      MEDICAL DATA SYSTEMS,
      INC., d/b/a MEDICAL REVENUE
21
      SERVICES, INC.
22
             Defendant.
23
24
                   Susan Rankine, Court Reporter
                 Accurate Reporting Service, Inc.
25
                        439 Rose Avenue
                     Sebring, Florida 33870
```

- A. Not at that time when I was collecting, no.
- Q. During your time as a collector when you would telephone a debtor, would you ever ask the debtor what type of vehicle that he owned?
 - A. No. I haven't, no.
 - Q. In your time as a collector did you ever ask a debtor whether he owned a vehicle at all?
 - A. No.

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- Q. In your time as a collector would you ever ask a debtor how much money he made?
 - A. No.
- Q. In your time as a collector did you ever ask a debtor what type of personal property assets he owned?
 - A. No. Not when I was collecting I didn't, no.
- Q. If a debtor told you that he was unemployed, would you ask the debtor if he had other sources of income?
- 18 A. Yes.
- Q. What other types of sources of income might be available?
 - A. Family, someone that could help.
- Q. That's the first thought that popped in your head was family?
 - A. Yeah.
- 25 Q. So if you asked a debtor if he was employed and

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1
               IN THE UNITED STATES DISTRICT COURT
                   MIDDLE DISTRICT OF ALABAMA
 2
                                          CERTIFIED COPY
 3
                                    ) CASE NO: 1:06-CV-729
 4
      LETICIA ANDREWS,
             Plaintiff,
 5
          vs.
 6
      MEDICAL DATA SYSTEMS,
 7
      INC., d/b/a MEDICAL REVENUE
      SERVICES, INC.
 8
             Defendant.
 9
      CYNTHIA F. TONEY, a/k/a
10
      CYNTHIA F. PASSMORE,
                                     ) CASE NO: 2:06-CV-949
             Plaintiff,
11
          vs.
12
      MEDICAL DATA SYSTEMS,
      INC., d/b/a MEDICAL REVENUE
13
      SERVICES, INC.
14
             Defendant.
15
16
                       DEPOSITION OF
17
18
                        SHAWN SMITH
19
                Taken on Behalf of the Plaintiffs
20
21
                              April 6, 2007
          DATE TAKEN:
                               10:20 AM - 11:05 AM
22
          TIME:
                              Inn on the Lakes Hotel
          PLACE:
                               3100 Golfview Road
23
                               Sebring, Florida 33875
24
25
```

INC., d/b/a MEDICAL REVENUE

Defendant.

SERVICES, INC.

23

24

25

```
1
                                   ) A.P. #: 06-1088
      ROY BOSWELL,
 2
             Plaintiff,
 3
          vs.
      MEDICAL DATA SYSTEMS,
 4
      INC., d/b/a MEDICAL REVENUE
 5
      SERVICES, INC.
             Defendant.
 6
 7
      MATTHEW ELLSWORTH,
                                    ) A.P. #: 06-1089
            Plaintiff,
 8
          vs.
 9
      MEDICAL DATA SYSTEMS,
      INC., d/b/a MEDICAL REVENUE )
10
      SERVICES, INC.
11
             Defendant.
12
                                    ) A.P. #: 06-1094
      JOHN DYKES,
13
            Plaintiff,
14
          vs.
15
      MEDICAL DATA SYSTEMS,
      INC., d/b/a MEDICAL REVENUE
      SERVICES, INC.
16
       Defendant.
17
18
      RICHARD B. PARRISH,
                                    ) A.P. #: 06-1163
19
            Plaintiff,
          vs.
20
      MEDICAL DATA SYSTEMS,
      INC., d/b/a MEDICAL REVENUE
21
      SERVICES, INC.
22
            Defendant.
23
24
25
```

```
1
       AARON KELLY,
                                      ) A.P. #: 06-1164
  2
              Plaintiff,
 3
           vs.
       MEDICAL DATA SYSTEMS,
 4
       INC., d/b/a MEDICAL REVENUE
 5
       SERVICES, INC.
              Defendant.
 6
 7
       JEFFERY DIXON,
                                      ) A.P. #: 06-1165
 8
              Plaintiff,
           vs.
 9
       MEDICAL DATA SYSTEMS,
10
       INC., d/b/a MEDICAL REVENUE
       SERVICES, INC.
11
              Defendant.
12
       SHARON MCCARTER,
                                      ) A.P. #: 06-1172
13
              Plaintiff,
14
           vs.
      MEDICAL DATA SYSTEMS,
15
       INC., d/b/a MEDICAL REVENUE
16
       SERVICES, INC.
              Defendant.
17
18
      LORETTA MCCLURE,
                                      ) A.P. #: 06-1174
19
              Plaintiff,
           vs.
20
      MEDICAL DATA SYSTEMS,
      INC., d/b/a MEDICAL REVENUE
21
      SERVICES, INC.
22
              Defendant.
23
24
                   Susan Rankine, Court Reporter
                 Accurate Reporting Service, Inc.
                        439 Rose Avenue
25
                     Sebring, Florida 33870
```

1 say your primary goal was to get the person to pay 2 money? Α. Yes. 3 During your collection process were you ever 4 Q. trained to ask about automobiles? 5 6 Α. No. 7 ο. During your collection process were you ever trained to ask about real estate? 8 Α. 9 No. 10 0. And during your collection process were you 11 ever trained to ask about personal property? 12 Α. No. During your collection process were you ever 13 ο. trained to ask about checking? 14 15 Α. Yes. 16 And when you would ask them about checking what 17 would you ask them? 18 Α. If they have a checking account. If a debtor told you they had a checking 19 account, what would you then say? 20 21 Α. Would you like to pay it with a check. 22 And suppose the debtor said no, what would you Ο. 23 ask then? 24 Α. If they could mail in a money order or --25 ο. If the debtor said that, "Hey, I don't have a

Exhibit 9

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IN THE UNITED STATES DISTRICT COURT
 1
                   MIDDLE DISTRICT OF ALABAMA
 2
                                         CERTIFIED COPY
 3
      LETICIA ANDREWS,
                                   ) CASE NO: 1:06-CV-729
 4
                                    )
 5
             Plaintiff,
          vs.
 6
      MEDICAL DATA SYSTEMS,
      INC., d/b/a MEDICAL REVENUE
 7
      SERVICES, INC.
 8
             Defendant.
 9
      CYNTHIA F. TONEY, a/k/a
10
      CYNTHIA F. PASSMORE,
                                    ) CASE NO: 2:06-CV-949
             Plaintiff,
11
          vs.
12
      MEDICAL DATA SYSTEMS,
13
      INC., d/b/a MEDICAL REVENUE
      SERVICES, INC.
14
             Defendant.
15
16
                       DEPOSITION OF
17
                       DENISE BOBELAK
18
19
                Taken on Behalf of the Plaintiffs
20
21
                             April 6, 2007
          DATE TAKEN:
                             9:09 AM - 10:06 AM
22
          TIME:
          PLACE:
                              Inn on the Lakes Hotel
                              3100 Golfview Road
23
                              Sebring, Florida 33875
24
25
```

```
1
                                      ) A.P. #: 06-1088
       ROY BOSWELL.
 2
              Plaintiff,
 3
           VS.
 4
       MEDICAL DATA SYSTEMS,
       INC., d/b/a MEDICAL REVENUE
 5
       SERVICES, INC.
 6
              Defendant.
 7
       MATTHEW ELLSWORTH,
                                      ) A.P. #: 06-1089
 8
              Plaintiff,
           vs.
 9
       MEDICAL DATA SYSTEMS,
       INC., d/b/a MEDICAL REVENUE
10
       SERVICES, INC.
11
              Defendant.
12
       JOHN DYKES,
                                      ) A.P. #: 06-1094
13
              Plaintiff,
14
           vs.
      MEDICAL DATA SYSTEMS,
15
       INC., d/b/a MEDICAL REVENUE
      SERVICES, INC.
16
              Defendant.
17
18
      RICHARD B. PARRISH,
                                     ) A.P. #: 06-1163
              Plaintiff,
19
           vs.
20
      MEDICAL DATA SYSTEMS,
21
      INC., d/b/a MEDICAL REVENUE
      SERVICES, INC.
22
             Defendant.
23
24
25
```

```
1
       AARON KELLY,
                                       ) A.P. #: 06-1164
  2
               Plaintiff,
  3
           vs.
  4
       MEDICAL DATA SYSTEMS,
       INC., d/b/a MEDICAL REVENUE
  5
       SERVICES, INC.
  6
              Defendant.
  7
       JEFFERY DIXON,
                                      ) A.P. #: 06-1165
  8
              Plaintiff,
           vs.
  9
       MEDICAL DATA SYSTEMS,
       INC., d/b/a MEDICAL REVENUE
10
       SERVICES, INC.
11
              Defendant.
12
       SHARON MCCARTER,
                                      ) A.P. #: 06-1172
13
              Plaintiff,
14
           vs.
15
       MEDICAL DATA SYSTEMS,
       INC., d/b/a MEDICAL REVENUE
16
       SERVICES, INC.
17
              Defendant.
18
       LORETTA MCCLURE,
                                      ) A.P. #: 06-1174
19
              Plaintiff,
           vs.
20
      MEDICAL DATA SYSTEMS.
21
      INC., d/b/a MEDICAL REVENUE
      SERVICES, INC.
22
             Defendant.
23
24
                   Susan Rankine, Court Reporter
                 Accurate Reporting Service, Inc.
25
                        439 Rose Avenue
                     Sebring, Florida 33870
```

1 Q. Would you say never? 2 Α. Never. Okay. Is that also a no-no? 3 Q. Excuse me? 4 Α. I said is that also prohibited? 5 Q. Right. We can't leave anything on the desk. 6 Α. 7 Any pertinent information that you obtain from Q. a debtor, is it noted in the computer? 8 9 Α. Yes. 10 Q. Is there ever information stored anywhere other than in the computer? 11 12 Α. No. 13 Like is there a second computer system or a Q. second face sheet? 14 15 That, I don't have knowledge of. Α. 16 Q. Okay. 17 But everything gets shredded or noted in the 18 computer. So if you receive pertinent information from a 19 20 debtor, is it safe to say that you would enter it into the face sheet -- or enter it into the computer? Excuse 21 22 me. 23 Α. Yes. 24 So, for example, anything the debtor said you would write down in notes?

25

```
1
           A.
                Anything?
  2
           Q.
                Yes.
  3
                MR. McGILL: Are you asking if she verbatim
  4
           types out a conversation?
 5
                MR. POSTON: I'm not asking --
                MR. McGILL: I think the answer to that
  6
 7
           question would be no.
 8
                I'm not asking you did you verbatim. I'm
       saying pertinent information regarding the debtor, is it
 9
       written down in the notes?
10
11
           Α.
                It should be.
12
           Q.
                So any relevant information pertaining to the
       debtor would be in the notes?
13
14
                MR. McGILL: I'm going to object to the word
15
           "pertinent" because that's something that an
           individual would determine on an individual basis.
16
17
           What is pertinent to you is not pertinent to her.
18
           But, other than that objection, you can answer if
19
          you can.
20
          Α.
                Yes.
21
           Q.
                What information might you not put into the
22
      computer?
23
          Α.
                If they discuss their medical --
24
          Ο.
               Problems?
25
          Α.
                -- problem, concern, I can't put that in there.
```

```
1.
           Ο.
                Do you personally ask the debtor whether she
 2
       owns an automobile?
                MR. McGILL: And these are just general
 3
           questions in every circumstance --
 4
 5
           0.
                In your collection --
                MR. McGILL: -- or at any point in time in her
 6
           efforts to collect?
 7
                In your collection process with any debtor do
 8
           0.
       you ask them do they own an automobile?
 9
10
           Α.
                When we're qualifying for a payment plan there
11
       are questions that we ask to get to a reasonable
       payment, monthly payment from them. We're helping them.
12
                During your collection process do you ask
13
           Q.
       whether they own a checking account?
14
15
                When we take a check over the phone, yes.
          Α.
                During your collection process do you ask if
16
       they own a savings account?
17
18
          Α.
                No.
               During your collection process do you ever ask
19
          Q.
      the debtor, "What other types of personal property do
20
21
      you own?"
22
          Α.
               No.
23
               MR. McGILL: Again, asking for at any point at
24
          all during any possible --
25
               MR. POSTON: During her collection process --
```

Exhibit 10

Page 83 of 104 2:06PM

Case 2:06-cy-00949-ID-WC Document 54-2 Filed 02/05/2008 Medical Data Systems, Inc. / dba Medical Revenue Services Debtor Information Face Sheet

1/17/2007

12									CAMBRON, JAMES
ebtor Name			CI	ient Code	Client Member				
^AMBRON,	JAMES R			03572 O. Box, Suite Number,	Flowers H	losp	oital	, Telephone Numb	OT.
BOX 4€	34.		15.	O. DOX, SUITE NUMBER,	Mailbox Mailbei			1 elebilotie (40110	(334) 598-5411
ity, State Zip Code			Cı	irrent Employer				Employer Teleph	
DALEVILLE					erprise*Vrzn W				
ate Of Birth 12/01/1947	Social Security	Placemen		Lift Days	Extension OO/24/20		Status 7	Letter Assigned	Last Activity 01/17/2007
dditional Comments	417-60-3	974 10/	17/200	1	09/21/20	00	Z	1	01/1//2007
fld ch 7 9/8/	05								
	Service	Placement					Total	Current	
\ccount N°	Date	Date	Statu				justments		Patient Name
F9708100109	03/22/1997			\$1,386.55	\$0.00		\$1,386.55		LEHR, TIMMY J
F9708500163	03/26/1997			\$307.68	\$0.00		\$307.68		LEHR, TIMMY J
F0307000545	03/13/2003			\$58.77	\$0.00		\$58.77		CAMBRON, JAMES R
F0402400129	01/24/2004			\$65.85	\$0.00		\$65.85		CAMBRON, JAMES R
-0402500112	01/25/2004	04/04/2005) 	\$55.74	\$0.00		\$55.74		CAMBRON, JAMES R
Total Accounts:		······································		\$1,874.59	\$0.00		\$1,874.59	\$0.00	
ZEDIOI NOTES									
11/25/2002	MAIL RETUR	N NEW ADD	RESS					•	Toni Neal
11/25/2002	-	i nathan dr zip						•	Toni Neal
11/25/2002		ays Changed I							Toni Neal
11/25/2002	Debtor Extens	sion Re-Assig	ined To	12/20/2002					Toni Neal
11/25/2002		ent To Guaran							System Administrator
07/02/2004		IEW ADDRES	SS: P 0	3ox 464					System Administrator
07/02/2004	Po Box 464								System Administrator
07/02/2004	Daleville AL 3								System Administrator
07/02/2004		s Changed Fro		UL					Medical Data Administrator
07/20/2004	•	At Residence							Louisa Christina Rivera
07/20/2004	-	At Residence							Louisa Christina Rivera
0/2004	-	At Place Of I		nent					Louisa Christina Rivera
∠0/2004		ssigned To De							Louisa Christina Rivera
07/20/2004		s Changed Fro							Louisa Christina Rivera
07/20/2004		sion Re-Assig	•	08/19/2004					Louisa Christina Rivera
07/21/2004		ent To The De							Letter Manager
04/04/2005		IEW ADDRES	5S: P O	Box 464					System Administrator
04/04/2005	Po Box 464	20000 0000							System Administrator
04/04/2005	Daleville AL 3		20. D O	David 404					System Administrator
04/04/2005		IEW ADDRES	55: P U	B0X 404					System Administrator
04/04/2005	Po Box 464	26222 0000					•		System Administrator
04/04/2005	Daleville AL 3		DO T	a 1 D					System Administrator
04/04/2005 04/06/2005		s Changed Fro NEW ADDRES							Medical Data Administrator System Administrator
04/06/2005	Po Box 464	KEVI NDDNES	55. F U	DUX 404					•
04/06/2005	Daleville AL 3	36333 0000							System Administrator
04/06/2005		30322-0000 NEW ADDRES	ee- p A	Dov 464					System Administrator System Administrator
04/06/2005	Po Box 464	VEVI ADDINE	30. F O	DQX 404					System Administrator
04/06/2005	Daleville AL 3	36333-0000							System Administrator
04/14/2005		s Changed Fr	om III T	'n D1					Emily M Lewis
04/14/2005		s Changed Fri ision Re-Assig							Emily M Lewis
04/14/2005		cility For Addit	-						Emily M Lewis
04/14/2005		cility For Addit							Emily M Lewis
04/14/2005		aid Balance D							Emily M Lewis
04/14/2005		aid Balance Di	-				•		Emily M Lewis
04/19/2005		ssigned To De	•	i i erriter					Barbara Ann Thomas
04/19/2005		s Changed Fr		o P2					Barbara Ann Thomas
04/19/2005		sion Re-Assig							Barbara Ann Thomas
								,	

Page 84 of 104 2:06PM

Case 2:06-cv-00949-ID-WC Document 54-2 Filed 02/05/2008 Medical Data Systems, inc. / dba Medical Revenue Services Debtor Information Face Sheet

1/17/2007

${\it CAMBRON, JAMES\ R}$

04/19/2005	Address Changed From P.O.Box 464 Po Box 464	Barbara Ann Thomas
'19/2005	Daleville, AL 36322-0464	Barbara Ann Thomas
3/2005	New Address P.O.Box 464	Barbara Ann Thomas
04/19/2005	Daleville, AL 36322-0464	Barbara Ann Thomas
04/19/2005	Employment Number Disc or nlis vrzn wrls (334) 790-9153	Barbara Ann Thomas
04/19/2005	No Answer At Residence mlbx full	Barbara Ann Thomas
04/20/2005	Letter PL1 Sent To The Debtor	Letter Manager
09/01/2005	Letter PL2 Assigned To Debtor	Kristin Nicole Gwartney
09/01/2005	Debtor Status Changed From P2 To P3	Kristin Nicole Gwartney
09/01/2005	Debtor Extension Re-Assigned To 09/21/2005	Kristin Nicole Gwartney
09/01/2005	No Answer At Residence	Kristin Nicole Gwartney
09/06/2005	Letter PL2 Sent To The Debtor	Letter Manager
09/21/2005	Debtor Status Changed From P3 To SU	Daniel F. Dacey
09/21/2005	Cancellation Request Made On This Account	Daniel F. Dacey
09/21/2005	Cancellation Request Made On This Account	Daniel F. Dacey
09/21/2005	Cancellation Request Made On This Account	Daniel F. Dacey
09/21/2005	Cancellation Request Made On This Account	Daniel F. Dacey
09/21/2005	Cancellation Request Made On This Account	Daniel F. Dacey
09/21/2005	Guarantor Bankrupt	Daniel F. Dacey
09/21/2005	cs#05-11879 ;dtfld9/8/05 ;ch7 ;attnyr gil 188 n foster st ste	Daniel F. Dacey
09/21/2005	100 dothan al 36303 334-673-0100 ;	Daniel F. Dacey
09/22/2005	Debtor Status Changed From SU To Z	Gary C. Rowe
05/19/2006	Debtor Information Face Sheet Requested	Lisa Flanagan
06/30/2006	Debtor Information Face Sheet Requested	Helen Perrotta
01/17/2007	Debtor Information Face Sheet Requested	Helen Perrotta
01/17/2007	Debtor Information Face Sheet Requested	Helen Perrotta
01/17/2007	Debtor Information Face Sheet Requested	Helen Perrotta
	·	

Debtor Information Face Sheet Requested

Dave Miller

/19/2007

12/13/2006

Case 2:06-cv-00949-ID-WC Document 54-2 Filed 02/05/2008 Medical Data Systems, Inc. / dba Medical Revenue Services **Debtor Information Face Sheet**

CAMBRON WENDY I

	·						C	AMBRON, WENDY L		
islor Name		*A** Coule describe service	Calent C		llent Member			•		
C. BRON, WENDY L				572	Flowers Hospital					
(59 E GOV 464				P.O. Box, Suite Number, Mailbox Number			Telephone Number	(054) EDB E444		
FU BOX 464 v. State Zip Code				Current Employer			Employer Telephone	(334) 598-5411		
DALEVILLE	. AL 36322-	0000		A COLLECTION	ONS		Citipleyor re-opriorie	(334) 598-5411		
ile Of Birth	Social Security	Placemen		JR Days	Exionsion	Slatus	Letter Assigned	Last Activity		
05/08/1971	419-23-7	103 05/	02/2005		09/01/200	05 SU	<u> </u>	12/13/2006		
fid ch 7 9/8/	ne									
110 011 / 9/0/	∪≎ Service	Placement	Account	Amount	Total	Total	Current			
ccount No	Date	Date	Status	Placed	Payments	Adjustments	Balance Pa	atient Name		
0323900637	08/27/2003	05/02/2005	, , , , , , , , , , , , , , , , , , ,	\$175.00	\$0.00	\$175.00	\$0.00 C/	AMBRON, WENDY L		
otal Accounts:	<u> </u>			\$175.00	\$0.00	\$175.00	\$0.00			
eblor Notes										
05/20/2005	Debtor Status	Changed Fro	om UL To P1	l		•	Em	ily M Lewis		
05/20/2005	Debtor Extens	ion Re-Assig	ned To 05/2	0/2005			Em	ily M Lewis		
05/20/2005	Checked Facility For Additional Info						Em	ily M Lewis		
05/20/2005	Insurarice Pal	d Balance Du	ie By Guarai	ntor			Emily M Lewis			
05/24/2005	Letter PL1 As	signed To De	btor				Lou	usa Christina Rivera		
05/24/2005	Debtor Status	Changed Fro	om P1 To P2	2			Louise Christina Rivera			
05/24/2005	Debtor Extens	ion Re-Assig	ned To 0 6 /2	3/2005			Lou	uisa Christina Rivera		
05/24/2005	No Answer Al	Residence					Lou	ulsa Christina Rivera		
05/25/2005	Letter PL1 Se	Letter PL1 Sent To The Debtor					Let	ter Manager		
09/01/2005	Debtor Status	Debtor Status Changed From P2 To NC					Kris	stin Nicole Gwartney		
09/01/2005	Debtor Extens	sion Re-Assig	ned To 09/0	1/2005			Kris	stin Nicole Gwartney		
09/01/2005	Residence Number Disc / Wrong# / Nonpub						Kristin Nicole Gwartney			
09/21/2005	Debtor Status Changed From NC To SU						Daniel F. Dacey			
09/21/2005	Cancellation I	Request Mad	e On This Ad	count			Daniel F. Dacey			
09/21/2005	Guarantor Ba	nkrupt					Daniel F. Dacey			
1/2005	cs#05-11879	;dtfid9/8/05 ;	ch7 ;attnyr gi	il 188 n foster st s	te		Daniel F. Dacey			
∠1/2005	n100 dothan	al 36303 334	-673-0100;				Dai	niel F. Dacey		
								CAD		

1/19/2007

Case 2:06-cy-00949-ID-WC Document 54-2 Filed 02/05/2008 Medical Data Systems, Inc. / dba Medical Revenue Services

Debtor Information Face Sheet

Page 86 of 104 11:12AM

CAL	VBRO	NC	WEN	IDY R
7	*****	<i></i>	7 F	

	بديعتم	` ` `						CAMBRON, WEN	DYR	
ebiar Name				Gode Client Member					***************************************	
CAMBRON, WENDÝ R				03590 Medical Center Enterprise				* .		
4 American				P.O. Box, Sulle Number, Melibox Number				Telephone Number		
BOX 4	164		2	276 Nathan Drive				(334) 598-5411		
Riy, State Zip Code	- 11		Curren	Current Employer				Employer Telephone		
	E, AL 36322-							(334) 494-4351		
Vertro Of Billingh	Social Security	Placemen		Ult Daya	Extension	Stetus	Letter Assigned	Last Activity	***************************************	
05/08/1971	419-23-7	103 12/	15/2006		12/15/200	6 Z		· 01/03/2007		
	7.004.05.44	1070 ATAB	mater c							
LLD CHAP					'H# 334-671-5	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~				
∖ccount N°	Service Date	Placement Date	Account Status	Amount Placed	Total Payments	Total Adjustments	Current	Patient Name		
E0810900023	04/19/2006	12/15/2006		\$2,349,51	\$0.00	\$0.00	~· //	CAMBRON, WENDY R		
E0608000233	03/01/2006			\$9,728.14	\$0.00	,				
		12/13/2000				\$0.00		CAMBRON, WENDY R		
Total Accounts:				\$12,077.85	\$0.00	\$0.00	\$12,077.65			
Debtor Notes										
12/15/2006	Letter Pl.1 As	signed To Del	otor					Medical Data Administrator		
12/15/2006	EMP. PHONE	EMP. PHONE CHANGED FROM; TO:3344944351						Medical Data Administrator	3 L 20 L	
12/19/2006	Letter PL1 Se	Letter PL1 Sent To The Debtor						Letter Manager		
01/03/2007	Debtor Status Changed From UL To Z						Theresa Turner			
01/03/2007	Charge Status	s Set to BNK		Thoresa Turner						
01/03/2007	Charge Status	s Set to BNK		Theresa Turner						
01/03/2007	Guarantor Bar	nkrupt		•	Theresa Turner					
01/03/2007	FLD CHAP 7	CS# 05-11879	ATNY DA	Theresa Turner						

Exhibit 11

Case 1:07-cv-00369-WHA

Document 25

Filed 12/14/2007

Page 1 of 3

IN THE UNITED STATES DISTRICT COURT FOR THE MIDDLE DISTRICT OF ALABAMA SOUTHERN DIVISION

WILLIAM C. CARN, III, CHAPTER 7 TRUSTEE,

Plaintiff,

CASE NO. 1:07-CV-00369-WHA

٧,

MEDICAL DATA SYSTEMS, INC.,

Defendant.

NOTICE OF APPEAL

Notice is hereby given that Defendant MEDICAL DATA SYSTEMS, INC., hereby appeals to the United States Court of Appeals for the Eleventh Circuit, pursuant to 28 U.S.C. § 1291, from the Order entered by this Court on December 4, 2007 overruling Defendant's Objections to the Proposed Report and Recommendation of the Bankruptcy Court.

Respectfully submitted this 14 day of December, 2007.

James C. Huckaby, Jr.

J. Kirkman Garrett

Local Counsel for Medical Data Systems, Inc.

CHRISTIAN & SMALL LLP 505 North 20th Street Suite 1800 Birmingham, AL 35203 Tel. (205) 795-6588 Fax (205) 328-7234

Case 2:06-cv-00949-ID-WC Document 54-2 Filed 02/05/2008 Page 89 of 104

Case 1:07-cv-00369-WHA Document 25 Filed 12/14/2007 Page 2 of 3

John G. Parker (Admitted pro hac vice) Georgia Bar No. 562425 Donald H. Crawford II (Admitted pro hac vice) Georgia Bar No. 141753 Stefanie Jackman (Admitted pro hac vice) Georgia Bar No. 335652

Counsel for Medical Data Systems, Inc.

Paul, Hastings, Janofsky & Walker, LLP 600 Peachtree Street, N.E. Suite 2400 Atlanta, Georgia 30308 (Tel.) 404-815-2400 (Fax) 404-815-2424 Case 2:06-cv-00949-ID-WC Document 54-2 Filed 02/05/2008 Page 90 of 104

Case 1:07-cv-00369-WHA Document 25 Filed 12/14/2007 Page 3 of 3

CERTIFICATE OF SERVICE

I hereby certify that on this <u>14</u> day of December, 2007, I electronically filed with the Clerk of the Court using the CM/ECF system which will send notification of such filing to:

Michael D. Brock, Esq. Cary Wyatt Stout, Esq. Walter Allen Blakeney, Esq. David Gerald Poston, Esq. BROCK & STOUT PO Drawer 311167 Enterprise, AL 36331-1167

OF COUNSEL

Case 2:06-cv-00949-ID-WC Document 54-2 Filed 02/05/2008 Page 91 of 104

> IN THE UNITED STATES DISTRICT COURT FOR THE MIDDLE DISTRICT OF ALABAMA SOUTHERN DIVISION

WILLIAM C. CARN, III, CHAPTER 7 TRUSTEE,

Plaintiff,

CASE NO. 1:07-CV-00370-WHA

٧.

MEDICAL DATA SYSTEMS, INC.,

Defendant.

NOTICE OF APPEAL

Notice is hereby given that Defendant MEDICAL DATA SYSTEMS, INC., hereby appeals to the United States Court of Appeals for the Eleventh Circuit, pursuant to 28 U.S.C. § 1291, from the Order entered by this Court on December 4, 2007 overruling Defendant's Objections to the Proposed Report and Recommendation of the Bankruptcy Court.

Respectfully submitted this 14 day of December, 2007.

James C. Huckaby, Jr.

J. Kirkman Garrett

Local Counsel for Medical Data Systems, Inc.

CHRISTIAN & SMALL LLP 505 North 20th Street Suite 1800 Birmingham, AL 35203 Tel. (205) 795-6588 Fax (205) 328-7234 Case 1:07-cv-00370-WHA D

Document 23

Filed 12/14/2007

Page 2 of 3

John G. Parker (Admitted pro hac vice) Georgia Bar No. 562425 Donald H. Crawford II (Admitted pro hac vice) Georgia Bar No. 141753 Stefanie Jackman (Admitted pro hac vice) Georgia Bar No. 335652

Counsel for Medical Data Systems, Inc.

Paul, Hastings, Janofsky & Walker, LLP 600 Peachtree Street, N.E. Suite 2400 Atlanta, Georgia 30308 (Tel.) 404-815-2400 (Fax) 404-815-2424 Case 2:06-cv-00949-ID-WC Document 54-2 Filed 02/05/2008 Page 93 of 104

Case 1:07-cv-00370-WHA Document 23 Filed 12/14/2007 Page 3 of 3

CERTIFICATE OF SERVICE

I hereby certify that on this <u>14</u> day of December, 2007, I electronically filed with the Clerk of the Court using the CM/ECF system which will send notification of such filing to:

Michael D. Brock, Esq. Cary Wyatt Stout, Esq. Walter Allen Blakeney, Esq. David Gerald Poston, Esq. BROCK & STOUT PO Drawer 311167 Enterprise, AL 36331-1167

OF COUNSEL

Exhibit 12

Page 1 of 3 Case 1:07-cv-00370-WHA Document 34 Filed 12/20/2007

Debra P. Hackett Clerk, U.S. District Court 15 LEE ST STE 206 MONTGOMERY AL 36104-4055

December 21, 2007

Appeal Number: 07-15882-A

Case Style: William C. Carn, III v. Medical Data Systems, Inc. District Court Number: 07-00370 CV-A-S

TO: James C. Huckaby, Jr.

CC: Debra P. Hackett

CC: J. Kirkman Garrett

CC: John G. Parker

CC. Stefanie Helen Jackman

CC: Russel A. McGill

CC: David G. Poston

CC: Gary Wyatt Stout

CC: Administrative File

Case 2:06-cv-00949-ID-WC Document 54-2 Filed 02/05/2008 Page 96 of 104

United States Court of Appeals

Eleventh Circuit 56 Forsyth Street, N.W. Atlanta, Georgia 30303

Thomas K. Kahn Clerk For rules and forms visit www.call.uscourts.gov

December 21, 2007

James C. Huckaby, Jr. Christian & Small LLP 505 20TH ST N STE 1800 BIRMINGHAM AL 35203-4633

Appeal Number: 07-15882-A

Case Style: William C. Carn, III v. Medical Data Systems, Inc.

District Court Number: 07-00370 CV-A-S

THE COURT HAS IMPLEMENTED A PROGRAM IN THIS DISTRICT REQUIRING PARTIES IN THIS APPEAL TO FILE EXPANDED RECORD EXCERPTS. PLEASE READ THE ENCLOSED INSTRUCTIONS FOR PREPARING EXPANDED RECORD EXCERPTS. THE ADDITIONAL REQUIREMENTS OF THE PROGRAM ARE MANDATORY AND NOT OPTIONAL.

THIS CIVIL APPEAL IS GOVERNED BY MORE STRINGENT PROCEDURES FOR REQUESTING EXTENSIONS OF TIME TO FILE BRIEFS AND RECORD EXCERPTS. RULES PROVIDE FOR <u>DISMISSAL WITHOUT FURTHER NOTICE</u> WHEN A BRIEF OR RECORD EXCERPTS IS NOT FILED OR CORRECTED WITHIN THE TIME PERMITTED. PLEASE SEE THE CIRCUIT RULES AT <u>WWW.CA11.USCOURTS.GOV</u>.

The referenced case was docketed in this court on December 20, 2007. Please use the appellate docket number noted above when making inquiries. An appeal may be dismissed for failure to comply with the Federal Rules of Appellate Procedure and the rules of this court. Motions for extensions of time to file a brief are frowned upon by the court.

Pursuant to 11th Cir. R. 12-1, the record in this appeal was deemed completed and filed on the date the appeal was docketed in this court. Eleventh Circuit Rule 31-1 requires that APPELLANT'S BRIEF AND RECORD EXCERPTS BE SERVED AND FILED WITHIN FORTY (40) DAYS FROM THE DATE THE APPEAL WAS DOCKETED IN THIS COURT. This is the only notice you will receive concerning the due date for filing briefs and record excerpts. (In cross-appeals pursuant to Fed.R.App.P. 28(h), the party who first files a notice of appeal is the appellant unless the parties otherwise agree.) See Fed.R.App.P. 28, 30, 31 and 32, and the corresponding circuit rules, for further information on preparing briefs and record excerpts.

In addition to providing the required number of paper copies of briefs, all parties (except pro se parties) are required, additionally, to provide briefs in electronic format as described in 11th Cir. R. 31-5 and the enclosed instructions. Electronic briefs must be in Adobe Acrobat® PDF file format. The electronic brief must be completely contained in one PDF file, i.e., cover page through and including the certificate of service. The address wrapper accompanying this letter contains counsel's individual identification number (EDF ID) for electronic brief uploading. When uploading a brief for the first time, you will be prompted to register and create a password known only by you for all future uploads.

We have not yet received the Certificate of Interested Persons and Corporate Disclosure Statement (CIP) required by FRAP 26.1 and the accompanying circuit rules. The rules provide that the

Case 1:07-cv-00370-WHA Document 34 Filed 12/20/2007 Page 3 of 3 certificate must be filed by every appellant [and cross-appellant] with this court within 10 days after the appeal is docketed in this court, or along with the filing in this court by any party of any motion, petition, or pleading, whichever occurs first. The rules further provide that on the same day a paper certificate is served, the party filing it must also complete the court's web-based certificate at the "Electronic Filing" link of the court's website, www.call.uscourts.gov, by electronically providing the information required for that form. Only the ticker symbols for publicly traded corporations that are listed on the paper CIP must be entered in the web-based system. If your CIP does not include any publicly traded corporations, you are required to go to the website and simply click the button indicating that you have no publicly traded corporations to report. Pro se parties are not required or authorized to complete the web-based certificate.

You are hereby notified that the clerk is not authorized to submit to the court any brief (except for the reply brief of an appellant or cross-appellant), petition, answer, motion or response that does not contain the certificate, but may receive and retain the papers pending supplementation of the papers with the required certificate. You are also hereby notified that failure to submit the required certificate will result in your document(s) being returned unfiled which may ultimately result in dismissal of your appeal.

Attorneys who wish to participate in this appeal must be properly admitted either to the bar of this court or for this particular proceeding pursuant to 11th Cir. R. 46-1, et seq. An attorney not yet properly admitted must file an appropriate application for admission within fourteen (14) days from this date. In addition, all attorneys who wish to participate in this appeal must complete and return an appearance form within fourteen (14) days from this date. Application forms and appearance forms are available on the Internet at www.call.uscourts.gov. The clerk may not accept motions or other filings from an attorney until that attorney files an appearance form. See 11th Cir. R. 46-5.

11th Cir. R. 33-1(a)(1) requires appellant to file "with the clerk of the court of appeals, with service on all other parties, an original and one copy of a completed Civil Appeal Statement within 10 days after filing the notice of appeal in the district court." Civil Appeal Statement forms are available on the Internet at www.call.uscourts.gov and as provided by 11th Cir. R. 33-1(a)(4).

MEDIATION. If a Civil Appeal Statement is required to be filed, your appeal and all related matters will be considered for mediation by the Kinnard Mediation Center. The mediation services are free and the mediation process is confidential. You may confidentially request mediation by calling the Kinnard Mediation Center at 404-335-6260 (Atlanta) or 813-301-5530 (Tampa) or 305-714-1900 (Miami). See 11th Cir. R. 33-1.

Sincerely,

THOMAS K. KAHN, Clerk

Reply To: Deborah Owens (404) 335-6180

Baty, Sarah

From: efile_notice@almd.uscourts.gov

Sent: Friday, December 21, 2007 11:25 AM

To: almd_mailout@almd.uscourts.gov

Subject: Activity in Case 1:07-cv-00369-WHA Carn v. Medical Data Systems, Inc. USCA Case Number

This is an automatic e-mail message generated by the CM/ECF system. Please DO NOT RESPOND to this e-mail because the mail box is unattended.

NOTE TO PUBLIC ACCESS USERS You may view the filed documents once without charge. To avoid later charges, download a copy of each document during this first viewing.

U.S. District Court

Alabama Middle District

Notice of Electronic Filing

The following transaction was entered on 12/21/2007 at 10:25 AM CST and filed on 12/21/2007

Case Name:

Carn v. Medical Data Systems, Inc.

Case Number:

1:07-cv-369

Filer:

WARNING: CASE CLOSED on 12/04/2007

Document Number: 36

Docket Text:

USCA Case Number 07-15883-BB for [25] Notice of Appeal filed by Medical Data Systems, Inc. (dmn)

1:07-cv-369 Notice has been electronically mailed to:

Walter Allen Blakeney walter@circlecitylaw.com, christal@circlecitylaw.com, david@circlecitylaw.com

Michael Derek Brock brockstout@enter.twcbc.com

John Kirkman Garrett jkgarrett@csattorneys.com

James Cicero Huckaby, Jr jch@csattorneys.com, jle@csattorneys.com

Stefanie Helen Jackman stefaniejackman@paulhastings.com, juliarodney@paulhastings.com

Russel A. McGill rumcgi@sbswlegal.com

John Garrett Parker johnparker@paulhastings.com, candaceboudreau@paulhastings.com, sarahbaty@paulhastings.com

David Gerald Poston david@circlecitylaw.com, christal@circlecitylaw.com,

walter@circlecitylaw.com

Gary Wyatt Stout brockstout@enter.twcbc.com, lesley@circlecitylaw.com

1:07-cv-369 Notice has been delivered by other means to:

The following document(s) are associated with this transaction:

Document description: Main Document

Original filename:n/a

Electronic document Stamp:

[STAMP dcecfStamp_ID=1053018227 [Date=12/21/2007] [FileNumber=851296-0] [07a60dcaa73ec0857cbdf0ff51b61dec987f753534b2d68af09fda2e238b6a2d0bb 9f7d2c14ae6a3e9fd4ddaba69538326f19897100081c434ce5f7f462feee5]]

Case 1:07-cv-00369-WHA Document 36 Filed 12/21/2007 Page 1 of 3

Debra P. Hackett Clerk, U.S. District Court 15 LÉE ST STE 206 MONTGOMERY AL 36104-4055

December 21, 2007

Appeal Number: 07-15883-BB Case Style: William C. Carn, III v. Medical Data Systems District Court Number: 07-00369 CV-A-S

TO: James C. Huckaby, Jr.

CC: Debra P. Hackett

CC: J. Kirkman Garrett

CC: John G. Parker

CC: Stefanie Helen Jackman

CC: Russel A. McGill

CC: David G. Poston

CC: Gary Wyatt Stout

CC: Michael D. Brock

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United States Court of Appeals

Eleventh Circuit 56 Forsyth Street, N.W. Atlanta, Georgia 30303

Thomas K. Kahn Clerk

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December 21, 2007

James C. Huckaby, Jr. Christian & Small LLP 505 20TH ST N STE 1800 BIRMINGHAM AL 35203-4633

Appeal Number: 07-15883-BB

Case Style: William C. Carn, III v. Medical Data Systems

District Court Number: 07-00369 CV-A-S

THIS CIVIL APPEAL IS GOVERNED BY MORE STRINGENT PROCEDURES FOR REQUESTING EXTENSIONS OF TIME TO FILE BRIEFS AND RECORD EXCERPTS. RULES PROVIDE FOR DISMISSAL WITHOUT FURTHER NOTICE WHEN A BRIEF OR RECORD EXCERPTS IS NOT FILED OR CORRECTED WITHIN THE TIME PERMITTED. PLEASE SEE THE CIRCUIT RULES AT WWW.CA11.USCOURTS.GOV.

The referenced case was docketed in this court on December 20, 2007. Please use the appellate docket number noted above when making inquiries. An appeal may be dismissed for failure to comply with the Federal Rules of Appellate Procedure and the rules of this court. Motions for extensions of time to file a brief are frowned upon by the court.

Pursuant to 11th Cir. R. 12-1, the record in this appeal was deemed completed and filed on the date the appeal was docketed in this court. Eleventh Circuit Rule 31-1 requires that APPELLANT'S BRIEF AND RECORD EXCERPTS BE SERVED AND FILED WITHIN FORTY (40) DAYS FROM THE DATE THE APPEAL WAS DOCKETED IN THIS COURT. This is the only notice you will receive concerning the due date for filing briefs and record excerpts. (In cross-appeals pursuant to Fed.R.App.P. 28(h), the party who first files a notice of appeal is the appellant unless the parties otherwise agree.) See Fed.R.App.P. 28, 30, 31 and 32, and the corresponding circuit rules, for further information on preparing briefs and record excerpts.

In addition to providing the required number of paper copies of briefs, all parties (except pro se parties) are required, additionally, to provide briefs in electronic format as described in 11th Cir. R. 31-5 and the enclosed instructions. Electronic briefs must be in Adobe Acrobat® PDF file format. The electronic brief must be completely contained in one PDF file, i.e., cover page through and including the certificate of service. The address wrapper accompanying this letter contains counsel's individual identification number (EDF ID) for electronic brief uploading. When uploading a brief for the first time, you will be prompted to register and create a password known only by you for all future uploads.

We have not yet received the Certificate of Interested Persons and Corporate Disclosure Statement (CIP) required by FRAP 26.1 and the accompanying circuit rules. The rules provide that the certificate must be filed by every appellant [and cross-appellant] with this court within 10 days after the appeal is docketed in this court, or along with the filing in this court by any party of any motion, petition, or pleading, whichever occurs first. The rules further provide that on the same day a paper certificate is served, the party filing it must also complete the court's web-based certificate at the "Electronic Filing" link of the court's website, www.call.uscourts.gov, by electronically providing the information required for that form. Only the ticker symbols for publicly traded corporations that are listed on the paper CIP must be entered in the web-based

system. If your CP does not include any publicly traded corporations, you are required to go to the website and simply click the button indicating that you have no publicly traded corporations to report. Pro se parties are not required or authorized to complete the web-based certificate.

You are hereby notified that the clerk is not authorized to submit to the court any brief (except for the reply brief of an appellant or cross-appellant), petition, answer, motion or response that does not contain the certificate, but may receive and retain the papers pending supplementation of the papers with the required certificate. You are also hereby notified that failure to submit the required certificate will result in your document(s) being returned unfiled which may ultimately result in dismissal of your appeal.

Attorneys who wish to participate in this appeal must be properly admitted either to the bar of this court or for this particular proceeding pursuant to 11th Cir. R. 46-1, et seq. An attorney not yet properly admitted must file an appropriate application for admission within fourteen (14) days from this date. In addition, all attorneys who wish to participate in this appeal must complete and return an appearance form within fourteen (14) days from this date. Application forms and appearance forms are available on the Internet at www.call.uscourts.gov. The clerk may not accept motions or other filings from an attorney until that attorney files an appearance form.

See 11th Cir. R. 46-5.

11th Cir. R. 33-1(a)(1) requires appellant to file "with the clerk of the court of appeals, with service on all other parties, an original and one copy of a completed Civil Appeal Statement within 10 days after filing the notice of appeal in the district court." Civil Appeal Statement forms are available on the Internet at www.call.uscourts.gov and as provided by 11th Cir. R. 33-1(a)(4).

MEDIATION. If a Civil Appeal Statement is required to be filed, your appeal and all related matters will be considered for mediation by the Kinnard Mediation Center. The mediation services are free and the mediation process is confidential. You may confidentially request mediation by calling the Kinnard Mediation Center at 404-335-6260 (Atlanta) or 813-301-5530 (Tampa) or 305-714-1900 (Miami). See 11th Cir. R. 33-1.

Sincerely,

THOMAS K. KAHN, Clerk

Reply To: Jan Camp/wl/404-335-6171

Baty, Sarah

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U.S. District Court

Alabama Middle District

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